# Structural Estimation of Directional Dynamic Games With Multiple Equilibria

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#### Directionality $\implies$ Full solution $\implies$ Nested MLE

- ► Focus on the subclass of discrete stochastic games with directional state transitions → directional dynamic games
- ► State recursion algorithm = generalization of backward induction to solve for MPE in stages
- Multiple solutions at stage games → RLS algorithm to enumerate all combinations of solutions ⇔ solve for all MPEs (IRS, 2016)
- ► This paper develops a nested full solution MLE estimator ≡ NRLS estimator based on integer programming branch-n-bound algorithm
  - Fully robust to multiplicity of equilibria in the model and the data
  - Computationally feasible
  - Computational burden decreases with sample size
- Extensive Monte Carlo study of existing estimators:2-step, NPL, EPL, MPEC vs NRLS
- Iskhakov, Rust and Schjerning (2016, ReStud)
  Recursive Lexicographical Search: Finding All Markov Perfect Equilibria of
  Finite State Directional Dynamic Games

### MLE for dynamic games with multiple equilibria

▶ Data from *M* independent markets from *T* periods, *N* players

$$\mathsf{Z} = \left\{ \mathsf{a}^{ijt}, \mathsf{x}^{it} \right\}_{i \in \{1...M\}, j \in \{1,...,N\}, t \in \{1,...,T\}}$$

▶ MPE is a pair of strategy profiles and value functions such that

$$V_{\theta} = \Psi^{V_{\theta}}(V_{\theta}, P_{\theta}, \theta)$$
 (Bellman equations)  
 $P_{\theta} = \Psi^{P_{\theta}}(V_{\theta}, P_{\theta}, \theta)$  (CCPs = mutual best responces)

- ▶ Multiplicity → set of equilibria  $\mathcal{E}(\theta) = \{V_{\theta}^k, P_{\theta}^k\}_{k \in \{1, ..., K(\theta)\}}$
- ▶ MLE estimator  $\hat{\theta}^{ML}$  is given by

$$\hat{\theta}^{ML} = \arg\max_{\theta} \left[ \max_{k \in \{1, \dots, K(\theta)\}} \sum_{t=1}^{T} \sum_{i=1}^{M} \sum_{j=1}^{N} \log P_{j}^{k}(a^{ijt}|x^{it}; \theta) \right]$$

- One equilibrium in the data, relax later with grouped fixed effects
- Inner loop requires full solution, impossible?

## MLE by contrained optimization (MPEC)

- ▶ Idea: use discretized values of P and V as variables
- Augmented log-likelihood function

$$\mathcal{L}(Z, P, \theta) = \sum_{t=1}^{T} \sum_{i=1}^{M} \sum_{j=1}^{N} \log P_{j}(a^{ijt}|x^{it}; \theta)$$

▶ The constrained optimization formulation of the ML estimation problem is

$$\max_{\theta, P, V} \mathcal{L}(Z, P, \theta) \text{ subject to } \begin{cases} V = \Psi^{V}(V, P, \theta) \\ P = \Psi^{P}(V, P, \theta) \end{cases}$$

- May work with multiple equilibria with smart optimization algorithms
- ► Much bigger computational problem
- ▶ Implements the same MLE estimator (when it works)
- 🔋 Su (2013); Egesdal, Lai and Su (2015)

### Other existing estimation methods

- ► Two step (CCP) estimators
  - Fast, do not impose equilibrium constraints, finite sample bias
  - 1. Estimate CCP  $\rightarrow \hat{P}$
  - 2. Method of moments Minimal distance Pseudo likelihood
  - Hotz, Miller (1993); Altug, Miller (1998); Pakes, Ostrovsky, and Berry (2007); Pesendorfer, Schmidt-Dengler (2008)
- ► Nested pseudo-likelihood (NPL)
  - Recursive two step pseudo-likelihood
  - Bridges the gap between efficiency and tractability
  - Unstable under multiplicity
  - Aguirregabiria, Mira (2007); Aguirregabiria, Marcoux (2021)
- ► Efficient pseudo-likelihood (EPL)
  - Incorporates Newton step in the NPL operator
  - More robust to the stability and multiplicity of equilibria
  - Dearing, Blevins (2024)

# Directional dynamic games (DDG)

DDG is a finite state stochastic game where state transitions under all feasible Markovian strategies form a directional acyclic graph with self-loops

(see IRS, 2016 for formal definition)

- **>** points of finite state space  $X \rightarrow$  vertexes of the graph
- ▶ Edge from  $x_i$  to  $x_j$   $\iff$  under some strategy profile the hitting probability of  $x_j$  from  $x_i$  is positive
- 1. Simple algorithm to determine if graph is a DAG
- 2. Topological sort to find totally ordered partition
- 3. Backward recursion on the found total order

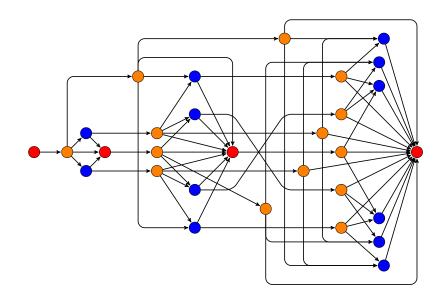
#### DDGs in the literature:



Judd, Schmedders, Yeltekin (2012); Dube, Hitsch, Chintagunta (2010); Iskhakov, Rust, Schjerning (2018); Anderson, Rosen, Rust, Wong (2024)

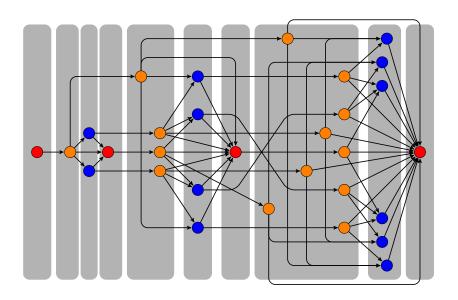
# Graph representation of all possible transitions on X

Transitions induced by all feasible strategy profiles



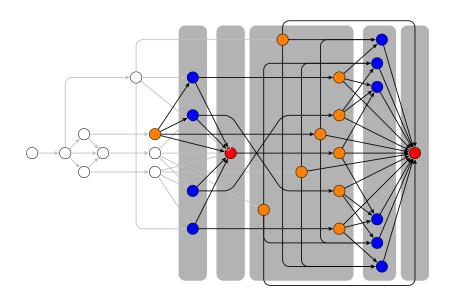
# Total order on the partition of the state space

After running a topoligical sort algorithm on the DAG



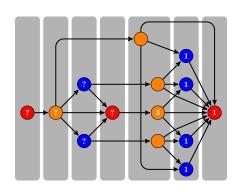
# State recursion = backward induction on the state space

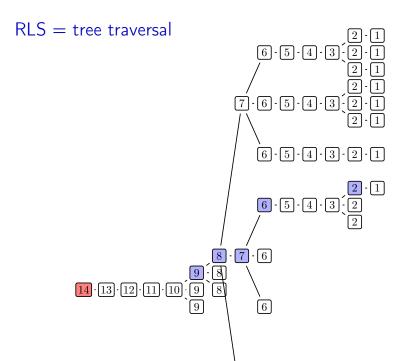
Solving subgames in continuation strategies ightarrow many small problems



## Multiplicity of stage equibiria ← Multiplicity of MPE

- ▶ State recursion proceeds conditional on equilibrium selection rule
- Selected equilibrium at downstream stage affects the equilibria and number of equilibria at upstream stages
- Need to systematically combine different stage equilibria → Recursive Lexicographical Search ≡ Depth-first tree traversal





# Nested Recursive Lexicographical Search (NRLS)

▶ Data from *M* independent markets from *T* periods, *N* players

$$Z = \left\{ a^{ijt}, x^{it} \right\}_{i \in \{1...M\}, j \in \{1,...,N\}, t \in \{1,...,T\}}$$

- ► Set of equilibria  $\mathcal{E}(\theta) = \{V_{\theta}^k, P_{\theta}^k\}_{k \in \{1,...,K(\theta)\}}$
- 1. Outer loop Maximization of the likelihood function w.r.t. to structural parameter  $\theta$

$$\theta^{ML} = \arg\max_{\theta \in \Theta} \mathcal{L}(Z, \theta)$$

2. Inner loop Maximization of the likelihood function w.r.t. equilibrium selection  $\equiv$  discrete parameter  $k \in \{1, \dots, K(\theta)\}$ 

$$\mathcal{L}(Z, \theta) = \arg\max_{k \in \{1, \dots, K(\theta)\}} \frac{\mathcal{L}(Z, \theta, P_{\theta}^{k})}{\mathcal{L}(Z, \theta, P_{\theta}^{k})}$$

lacktriangle With multiple equilibria in the data  $\mathcal{L}(Z, heta)$  has more elaborate form

#### Likelihood over the state space

Can efficiently represent likelihood by counts of observations

▶ With equilibrium k choice probabilities  $P_i^k(a|x;\theta)$ , likelihood is

$$\mathcal{L}(Z, \theta, P_{\theta}^{k}) = \sum_{t=1}^{T} \sum_{i=1}^{M} \sum_{j=1}^{N} \log P_{j}^{k}(a^{ijt}|x^{it}; \theta)$$

- Let  $\iota$  index points in the state space  $\iota = 1$  in the initial subset,  $\iota = |X|$  in the terminal subset of X
- Denote  $n_{\iota}$  the number of observations in state  $x_{\iota}$  and  $n_{\iota}^{a_{j}}$  the number of observations of player i taking action  $a_{j}$  at  $x_{\iota}$

$$n_{\iota} = \sum_{t=1}^{T} \sum_{i=1}^{M} \mathbb{1}\{x^{it} = x_{\iota}\} \qquad n_{\iota}^{a_{j}} = \sum_{t=1}^{T} \sum_{i=1}^{M} \mathbb{1}\{a^{ijt} = a_{j}, x^{it} = x_{\iota}\}$$

▶ Then equilibrium-specific likelihood is given by

$$\mathcal{L}(Z, \theta, P_{\theta}^{k}) = \sum_{\iota=1}^{|X|} \sum_{j=1}^{N} \sum_{a_{j}} n_{\iota}^{a_{j}} \log P_{j}^{k}(a_{j}|x_{\iota}; \theta)$$

#### Branch and bound solution method



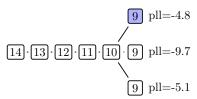
#### Land and Doig, 1960 Econometrica

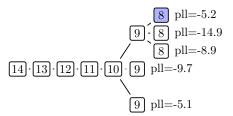
- ▶ Old method for solving integer programming problems
- **▶ Branching**: RLS tree
- **Bounding**: The bound function is partial likelihood of equilibrium k calculated on the subset of states  $\iota \in \mathcal{S} \subset X$

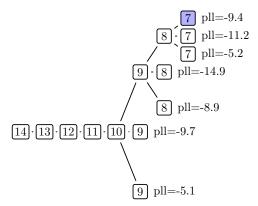
$$\mathcal{L}^{\mathsf{part}}(\mathbf{Z}^{\mathcal{S}}, \theta, P_{\theta}^{k}) = \sum_{\iota \in \mathcal{S}} \sum_{j=1}^{N} \sum_{a_{i}} n_{\iota}^{a_{j}} \log P_{j}^{k}(a_{j}|x_{\iota}; \theta)$$

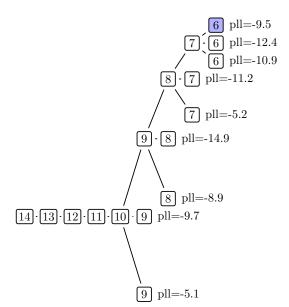
- ▶ Where  $Z^S = \{(a, x) : x \in S\}$  denotes data observed on S
- Monotonic decreasing in cardinality of S (declines as more data is added)
- ▶ Equals to the full log-likelihood on the full state space when  $Z^S = Z$  (at the leafs of RLS tree, next slide)

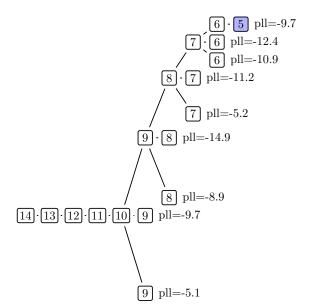
 $\fbox{14} \cdot \fbox{13} \cdot \fbox{12} \cdot \fbox{11} \cdot \fbox{10} \text{ Partial loglikelihood} = -3.2$ 

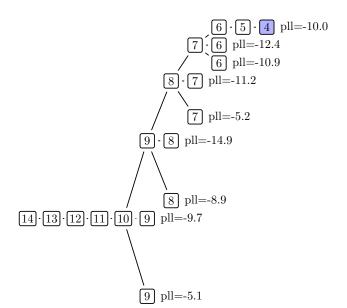


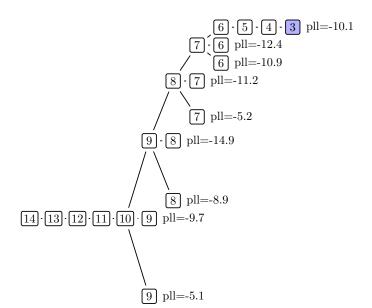


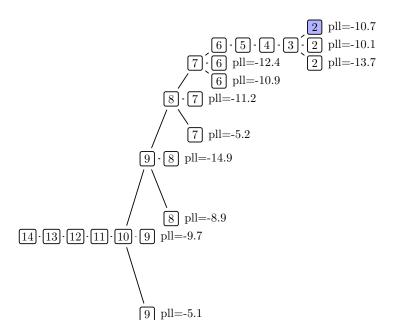


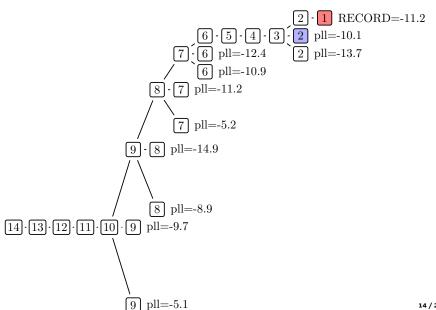


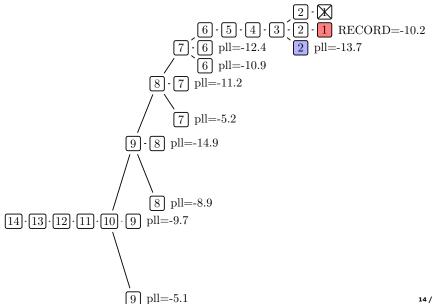


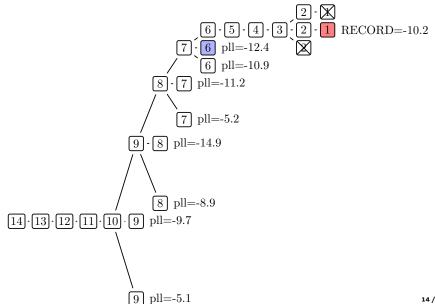


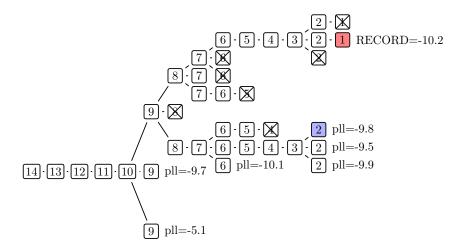


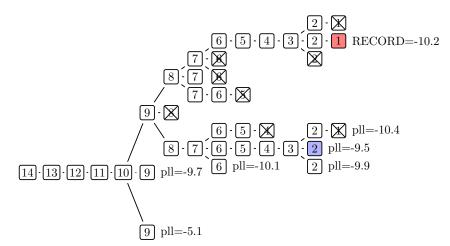


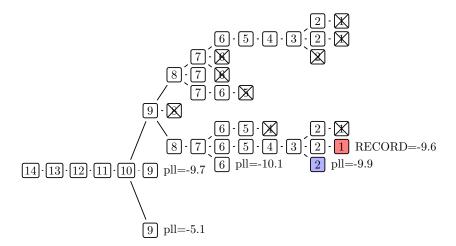


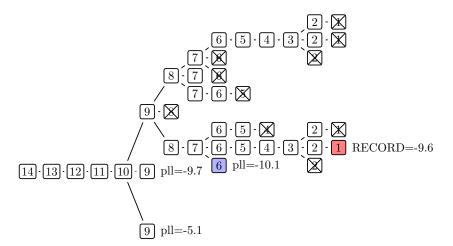


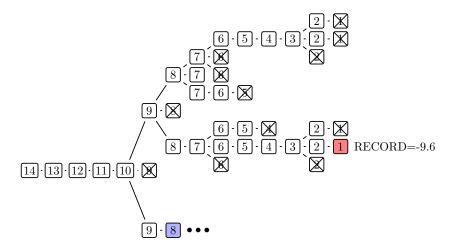












### Refinement: non-parametric likelihood bounding

Much more powerful bound for BnB based on empirical frequencies

▶ Replace choice probabilities  $P_j^k(a_j|x_\iota;\theta)$  with frequencies  $n_\iota^{a_j}/n_\iota$ 

$$\mathcal{L}^{\mathsf{non\text{-}par}}(Z^{\mathcal{S}}) = \sum_{\iota \in \mathcal{S}} \sum_{i=1}^{J} \sum_{\mathsf{a}} n_{\iota}^{\mathsf{a}_{\iota}} \log(n_{\iota}^{\mathsf{a}}/n_{\iota})$$

- $ightharpoonup \mathcal{L}^{\text{non-par}}(Z^{\mathcal{S}})$  depends only on the counts from the data!
- ▶ Not hard to show algebraically that for any  $Z^S$  ( $\approx$ Gibbs inequality)

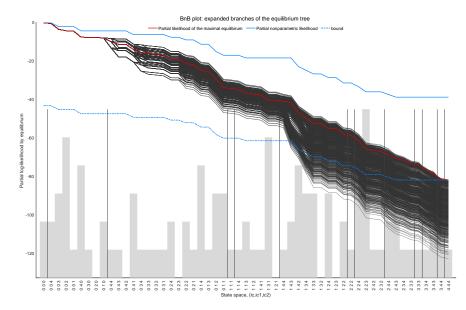
$$\mathcal{L}^{\mathsf{non-par}}(Z^{\mathcal{S}}) > \mathcal{L}^{\mathsf{part}}(Z^{\mathcal{S}}, \theta, P_{\theta}^{k}) \ \forall \theta, k$$

Therefore partial likelihood can be optimistically extrapolated by empirical likelihood at any step  $\iota$  of the RLS tree traversal

$$\mathcal{L}^{\mathsf{part}}(Z^{\{|X|,\dots,\iota\}},\theta,P_{\theta}^k) + \mathcal{L}^{\mathsf{non-par}}(Z^{\{\iota-1,\dots,1\}})$$

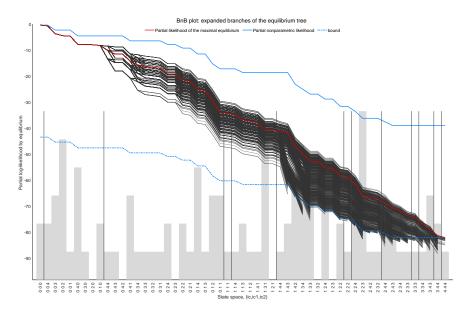
# Non-parameteric likelihood bounding

 $\iota = |X| = 14$  (terminal state) on the left,  $\iota = 1$  (initial state) on the right



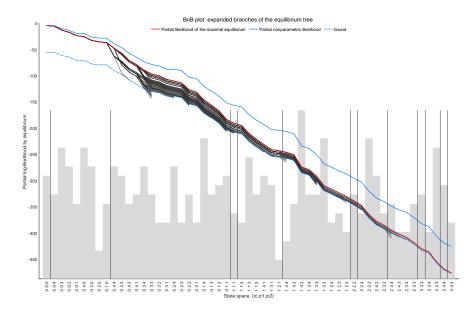
# BnB with non-parameteric likelihood bound

Greedy traversal + non-parameteric likelihood bound



# BnB with non-parameteric likelihood bound, larger sample

Non-parametric o parametric likelihood as  $extit{N} o \infty$  at true  $heta \Rightarrow$  even less computation



### BnB refinement with non-parametric likelihood

- For any amount of data the non-parametric likelihood is greater or equal to the parametric likelihood algebraically
- ▶ BnB augmented with non-parameteric likelihood bound gives sharper Bounding Rules → less computation
- ▶ Wih more data as  $M \to \infty$ ,  $T \to \infty$
- ▶ Non-parametric log-likelihood converges to the actual likelihood
- ▶ The width of the band between the blue lines in the plots decreases
  - → Even sharper Bounding Rules
  - $\rightarrow$  Even less computation

BnB yields exact solution of the inner integer maximization problem

⇒ MLE for any sample size, but easier to compute with more data!

#### Monte Carlo simulations

Α

Single equilibrium in the model One equilibrium in the data

Implementation details:

- Leapfrogging model with N = 2 Bertrand competitors deciding whether to invest in cost-reducing technology (IRS, 2016)
- k<sub>1</sub> parameter in investment cost function
- M = 1000, T = 5
- ► All methods are initialized with 2-step CCP estimator

В

Multiple equilibria in the model Same equilibrium played the data

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Multiple equilibria in the model Multiple equilibria in the data:

- Long panels, each market plays their own equilibrium
- Groups of markets play the same equilibrium

### Monte Carlo A: no multiplicity

Number of equilibria at true parameter: 1

Number of equilibria in the data: 1

	2step	NPL	EPL	MPEC-VP	MPEC-P	NRLS
True $k_1 = 3.5$	3.52786	3.49714	3.49488	3.49488	3.49486	3.49488
Bias	0.02786	-0.00286	-0.00512	-0.00512	-0.00514	-0.00512
MCSD	0.10037	0.06522	0.07042	0.07042	0.07078	0.07042
ave log-like	-1.16661	-1.16144	-1.16143	-1.16143	-1.16139	-1.16143
log-likelihood	-5833.07	-5807.21	-5807.16	-5807.16	-5806.95	-5807.16
log-like short	-	-0.050	-0.000	-0.000	-0.000	-0.000
KL divergence	0.03254	0.00021	0.00024	0.00024	0.00024	0.00024
P - P0	0.11270	0.00469	0.00495	0.00495	0.00500	0.00495
$  \Psi(P)-P  $	0.16185	0.0000	0.0000	0.0000	0.0000	0.0000
$  \Gamma(v) - v  $	0.87095	0.00000	0.00000	0.00000	0.00000	0.00000
Converged of 100	-	100	100	100	99	100

- ► Equilibrium conditions satisfied (except 2step)
- ▶ Nearly all MLE estimators identical to the last digit
- ▶ NPL and EPL estimators approach MLE

#### Monte Carlo B: discontinuous likelihood

Number of equilibria at true parameter: 9

Number of equilibria in the data: 1

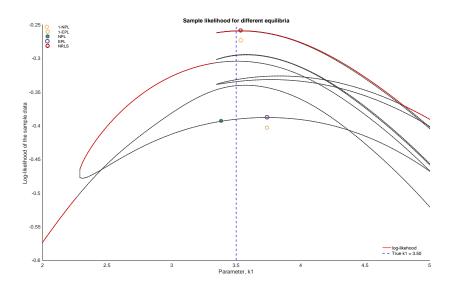
Data generating equilibrium: unstable, near "cliffs"

	2step	NPL	EPL	MPEC-VP	MPEC-P	NRLS
True k1=3.5	3.49739	3.55144	3.64772	3.65943	3.67027	3.50212
Bias	-0.00261	0.05144	0.14772	0.15943	0.17027	0.00212
MCSD	0.13999	0.07133	0.12900	0.12693	0.11583	0.03255
ave log-like	-0.27494	-0.29474	-0.29528	-0.30330	-0.30257	-0.25086
log-likelihood	-1374.721	-1473.695	-1476.425	-1516.503	-1512.847	-1254.320
log-like short	-	-219.375	-222.104	-270.999	-267.523	-0.000
KL divergence	0.01512	0.04889	0.04495	0.04102	0.04078	0.00016
$  P - P_{0}  $	0.62850	0.86124	0.83062	0.66562	0.65879	0.01610
$  \Psi(P) - P  $	0.763764	0.000000	0.000000	0.000000	0.000000	0.000002
$  \Gamma(v) - v  $	0.852850	0.000000	0.000000	0.000000	0.000000	0.000005
N runs of 100	100	100	100	28	27	100

- ► Equilibrium conditions are satisfied, but estimators converge to wrong equilibria as seen from KL divergence from DGP equilibria
- ▶ Biased estimates by EPL, NPL and MPEC (constraints are satisfied, yet low likelihood and high KL divergence)

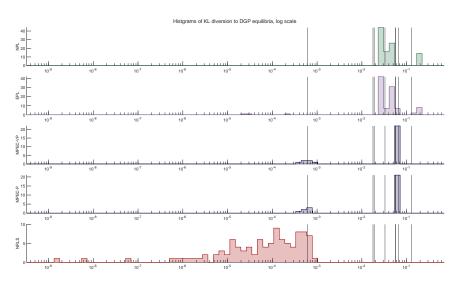
# Likelihood correspondence

Lines are costructed using symmetric KL-divergence



# Equilibrium selection estimates

Distribution of KL-divergence to the DGP equilibrium, vertical lines represent other equilibria



## Monte Carlo B: massive multiplicity

Number of equilibria at true parameter: 2455

Number of equilibria in the data: 1

Time to enumerate all equilibria (RLS) once: 10m 39s

	1-NPL	NPL	EPL	NRLS
True k1=3.75	3.70959	3.71272	3.78905	3.74241
Bias	-0.04041	-0.03728	0.03905	-0.00759
MCSD	0.11089	0.06814	0.40716	0.03032
ave log-likelihood	-0.38681557	-0.37348793	-0.45256293	-0.35998461
log-likelihood	-1934.078	-1867.440	-2262.815	-1799.923
log-like shortfall	-	-66.529	-467.607	-0.000
KL divergence	Inf	14.07523	12231.59186	0.32429
$  P - P_{0}  $	0.82204	0.65580	0.79241	0.07454
$  \Psi(P)-P  $	0.963574	0.000000	0.000000	0.000006
$  \Gamma(v) - v  $	7.020899	0.000000	0.000000	0.000008
N runs of 100	100	18	68	100
CPU time	0.159s	11.262s	4.013s	4.731s

- Severe convergence problems for NPL and EPL
- ▶ Poor eqb identification (low likelihood and high KL divergence)
- NRLS has comparable CPU time (much faster than full enumeration)

## Monte Carlo C, multiple equilibria in the data

- Assume that the same equilibrium is played in each market over time
- ► Grouped fixed-effects, groups defined by the equilibria played
- 1. Joint grouped fixed-effects estimation
  - ightharpoonup Estimate the partition of the markets into groups playing different equilibria together with heta
  - ► For each market compute maximum likelihood over all equilibria and "assign" it to the relevant group (estimation+classification)
  - Computationally very demanding: BnB market-by-market, non-parametric refinement has no bite
- 2. Two-step grouped fixed-effects estimation
  - Step 1: partition the markets based on some observable characteristics (K-means clustering) (Outside of Monte Carlo)
  - ightharpoonup Step 2: estimate  $\theta$  allowing different equilibria in different groups
  - Small additional computational cost for NRLS!

Bonhomme, Manresa (2015); Bonhomme, Lamadon, Manresa (2022)

## Monte Carlo C: multiple equilibria in the data

Number of equilibria at true parameter: 81

Number of equilibria in the data: 5

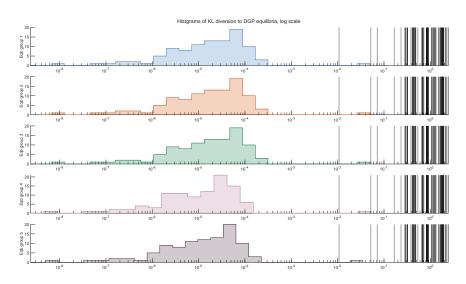
Number of unique equilibria in the data: 3

	1-NPL	NRLS				
True k1=9.25	9.20991	9.25449				
Bias	-0.04009	0.00449				
MCSD	0.15021	0.04109				
ave log-likelihood	-0.798223	-0.707174				
log-likelihood	-19955.57	-17679.36				
log-like shortfall	-	0.000				
KL divergence	0.32943	0.00039	0.00039	0.00039	0.00040	0.00028
$\ P - P_{0}\ $	0.32787	0.00287	0.00287	0.00287	0.00252	0.00240
$\ \Psi(P)-P\ $	0.460870	0.000000	0.000000	0.000000	0.000000	0.000000
$\ Bellman(V) - V\ $	5.438776	0.000000	0.000000	0.000000	0.000000	0.000000
# converged of 100	100	100				
CPU time, sec	0.023	20.695				

- ▶ All 5 equilibria were identified correctly as seen from KL divergence
- ► The first three equilibria are the same in DGP, and have the same KL and L1 divergence
- Similar results in runs with many more equilibria in the data

#### Equilibrium selection estimates

Distribution of KL-divergence to the DGP equilibrium, vertical lines represent other equilibria



# Monte Carlo C, run 2: many more equilibria in the data

Number of equilibria at true parameter: 19,683

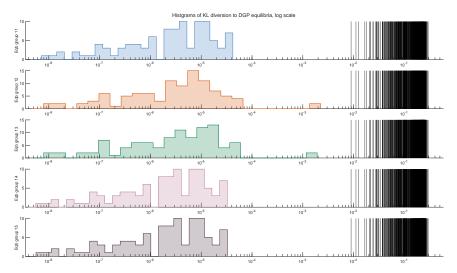
Number of equilibria in the data: 25

	1-NPL	EPL	NRLS
True k1=9.5	9.12069	9.40900	9.49992
Bias	0.03918	-0.09100	-0.00008
MCSD	0.02864	0.05586	0.00414
ave log-likelihood	-0.511188	-0.515356	-0.504482
log-likelihood	-25559.42	-25767.79	-25224.10
log-like shortfall	-	-543.690	0.000
KL divergence	0.05753	0.05045	0.0 to 0.0001
$  P - P_{0}  $	0.18517	0.26430	0.00059 to 0.00572
$\ \Psi(P) - P\ $	0.186981	0.000000	0.0 for all
$\ Bellman(V) - V\ $	2.577006	0.000000	0.0 for all
# converged of 100	100	100	100
CPU time, sec	0.047	1.041	3m 9.4s

- ► All 25 equilibria were identified correctly
- ▶ Largest average KL divergence  $10^{-4}$  whereas the closest to DGP equilibrium at true  $\theta$  has KL= $10^{-2}$
- ▶ Largest error in choice probabilities across the state space 0.00572

### Equilibrium selection estimates

Distribution of KL-divergence to the DGP equilibrium, vertical lines represent other equilibria



Shown are the first five identified equilibria, other twenty are similar

## NRLS estimator for directional dynamic games

Complicated computational task involving maximization over the large finite set of all MPE equilibria  $\rightarrow$  branch-and-bound algorithm with combined likelihood bounding rule

- 1. Each stage game  $\rightarrow$  non-linear solver, specific to the model
- 2. Combining stage game solutions to full game MPEs  $\rightarrow$  State Recursion algorithm
- 3. Solving for all MPE equilibria  $\rightarrow$  Recursive Lexicographic Search
- 4. Structural estimation → Nested Recursive Lexicographic Search
- ► Implementation of statistically efficient estimator (MLE)
- Using BnB NRLS avoids full enumeration at no cost
- ▶ BnB augmented with non-parametric likelihood bounding function → less computation with larger sample size
- Computationally tractable
- Fully robust to multiplicity of equilibria