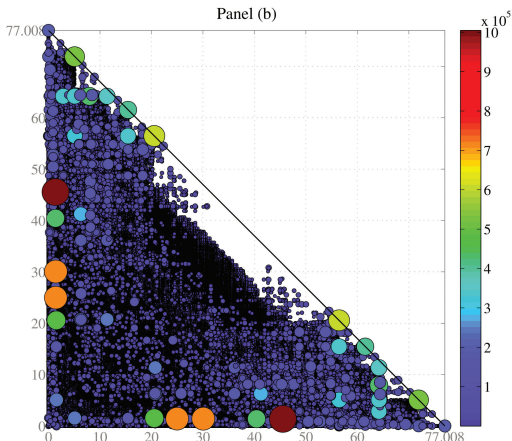



# Structural Estimation of Directional Dynamic Games With Multiple Equilibria

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John Rust, Georgetown University  
Bertel Schjerning, University of Copenhagen

Monash University  
16 April 2025

# Simultaneous move leapfrogging: 164,295,079 equilibria



 Iskhakov, Rust and Schjerning (2016) *Review of Economic Studies*  
“Recursive Lexicographical Search: Finding All Markov Perfect Equilibria  
of Finite State Directional Dynamic Games”

# Estimation of stochastic dynamic games

1. Several decision makers (*players*)
  2. Maximize discounted expected lifetime utility
  3. Anticipate consequences of their current actions
  4. Anticipate actions by other players in current and future periods (*strategic interaction*)
  5. Operate in a stochastic environment (*state of the game*) whose evolution depend on the collective actions of the players
- ▶ **Estimate** structural parameters of these models
  - ▶ **Data** on  $M$  independent markets over  $T$  periods
  - ▶ **Multiplicity of equilibria**

# Markov Perfect Equilibria

- ▶ Discrete-time infinite-horizon dynamic stochastic games with discrete states and actions
- ▶ MPE is a pair of **strategy profiles** and **value functions** such that

$$V = \Psi^V(V, P, \theta) \quad (\text{Bellman equations})$$

$$P = \Psi^P(V, P, \theta) \quad (\text{CCPs} = \text{mutual best responses})$$

- ▶  $\Psi = (\Psi^V, \Psi^P)$  gives the structure of the model
- ▶ Denote the set of all equilibria in the model as

$$\mathcal{E}(\Psi, \theta) = \left\{ (P, V) \mid \begin{array}{l} V = \Psi^V(V, P, \theta) \\ P = \Psi^P(V, P, \theta) \end{array} \right\}$$

- ▶ Vision: Solve for all MPE equilibria for any  $\theta$

# Maximum Likelihood Estimation

- ▶ Data from  $M$  independent markets from  $T$  periods

$$Z = \{ \bar{a}^{mt}, \bar{x}^{mt} \}_{m \in \mathcal{M}, t \in \mathcal{T}}$$

- ▶ Assume that only one equilibrium is played in the data (we relax this assumption later  $\rightarrow$  grouped fixed effects)
- ▶ For a given  $\theta$  denote the choice probabilities for player  $i$  at time  $t$  and market  $m$  as  $P_i(a_i^{mt} | x^{mt}; \theta)$

$$\left( P(\theta), V(\theta) \right) \in \mathcal{E}(\Psi, \theta) : P(\theta) = \left\{ P_i(a_i^{mt} | x^{mt}; \theta) \right\}_{i,m,t}$$

- ▶ MLE estimator  $\hat{\theta}^{ML}$  is given by

$$\hat{\theta}^{ML} = \arg \max_{\theta} \left[ \max_{(P(\theta), V(\theta)) \in \mathcal{E}(\Psi, \theta)} \frac{1}{M} \sum_{i=1}^N \sum_{m=1}^M \sum_{t=1}^T \log P_i(\bar{a}_i^{mt} | \bar{x}^{mt}; \theta) \right]$$

# MLE via Constrained Optimization Approach

- ▶ Idea: use discretized values of  $P$  and  $V$  as *variables*
- ▶ **Augmented log-likelihood** function is

$$\mathcal{L}(Z, P, \theta) = \frac{1}{M} \sum_{i=1}^N \sum_{m=1}^M \sum_{t=1}^T \log P_i(\bar{a}_i^{mt} | \bar{x}^{mt}; \theta)$$

- ▶ The constrained optimization formulation of the ML estimation problem is

$$\max_{\theta, P, V} \mathcal{L}(Z, P, \theta) \quad \text{subject to} \quad \begin{cases} V = \Psi^V(V, P, \theta) \\ P = \Psi^P(V, P, \theta) \end{cases}$$

- ▶ **Math programming with equilibrium constraints (MPEC)**
- ▶ Does not rely *as much* on the structure of the problem
- ▶ Much bigger computational problem
- ▶ Implements the same MLE estimator (*when it works*)



Su (2013); Egesdal, Lai and Su (2015)

# Estimation methods for dynamic stochastic games

## ▶ Two step (CCP) estimators

▶ Fast, do not impose equilibrium constraints, finite sample bias

1. Estimate CCP  $\rightarrow \hat{P}$
2. Method of moments • Minimal distance • Pseudo likelihood



Hotz, Miller (1993); Altug, Miller (1998); Pakes, Ostrovsky, and Berry (2007); Pesendorfer, Schmidt-Dengler (2008)

## ▶ Nested pseudo-likelihood (NPL)

▶ Recursive two step pseudo-likelihood

▶ Bridges the gap between efficiency and tractability

▶ Unstable under multiplicity



Aguirregabiria, Mira (2007); Aguirregabiria, Marcoux (2021)

## ▶ Efficient pseudo-likelihood (EPL)

▶ Incorporates Newton step in the NPL operator

▶ More robust to the stability and multiplicity of equilibria



Dearing, Blevins (2024), ReStud

# Overview of NRLS

## Full solution nested fixed point MLE estimator

with computational enhancements to ensure tractability

- ▶ Robust and *computationally feasible*<sup>(?)</sup> MLE estimator for **directional dynamic games (DDG)**
- ▶ Rely of full solution algorithm that provably computes all MPE under certain regularity conditions
- ▶ Employ discrete programming method (BnB) to maximize likelihood function over the finite set of equilibria
- ▶ Use non-parametric likelihood to refine BnB algorithm
  
- ▶ Fully robust to multiplicity of MPE
- ▶ Relax single-equilibrium-in-data assumption



# ROAD MAP

1. Solving directional dynamic games (DDGs):
  - ▶ Simple example: Bertrand pricing and investment game
  - ▶ State recursion algorithm
  - ▶ NRLS: NFXP using the Recursive lexicographical search (RLS) algorithm
2. Structural estimation of DDGs using Nested RLS
  - ▶ Branch-and-bound on RLS tree
  - ▶ Non-parametric likelihood bounding
3. Monte Carlo: (Compare NRLS, two-step CCP, NPL, EPL, MPEC)
  - ▶ One equilibrium in the model and data
  - ▶ Multiplicity of equilibria at true parameter
  - ▶ (Multiple equilibria in the data)

## Amcor-Visy collusion case



- ▶ Australian market for **cardboard** is essentially a **duopoly**
- ▶ Between 2000 and 2005 *Visy* and *Amcor* **colluded** to divide the market of cardboard and to fix prices
- ▶ 2007: *Visy* **admits** to have been manipulating the market, issued with \$36 million fine
- ▶ July 2009: Cadbury vs. Amcor, **damages estimated at \$235.8 million**, settles out of court
- ▶ March 2011: **Class action suit** against both Amcor and Visy settles out of court for \$95 million

# Cardboard industry in Australia

- ▶ Cardboard is a highly **standardized product**
- ▶ **Bertrand price competition** with strong incentives for price cutting
- ▶ Amcor and Visy do **minimal amounts of R&D** themselves,
- ▶ Instead **purchase new technology from other companies** to **reduce cost of production**
  - ▶ Amcor plans to build state-of-the-art paper mill in Botany Bay **before** the collusion took place
  - ▶ “B9” plant finally opened on **February 1, 2013**

## Leapfrogging equilibrium

- ▶ Firms invest in alternating fashion and take turns in cost leadership
- ▶ Market price makes permanent downward shifts

# Dynamic Bertrand price competition

## Directional stochastic dynamic game

- ▶ Two Bertrand competitors,  $n = 2$ , no entry or exit
- ▶ Discrete time, infinite horizon ( $t = 1, 2, \dots, \infty$ )
- ▶ Firms maximize expected discounted profits
- ▶ Each firm has two choices in each period:
  1. Price for the product — simultaneous
  2. Whether or not to buy the state of the art technology
    - ▶ Simultaneous moves
    - ▶ Alternating moves

## Static Bertrand price competition in each period

- ▶ Continuum of consumers make static purchase decision
- ▶ No switching costs: buy from the lower price supplier
- ▶ Per period profits ( $c_i$  is the marginal cost)

$$r_i(c_1, c_2) = \begin{cases} 0 & \text{if } c_i \geq c_j \\ c_j - c_i & \text{if } c_i < c_j \end{cases}$$

# Cost-reducing investments

## State-of-the-art production cost $c$ process

- ▶ Initial value  $c_0$ , lowest value 0:  $0 \leq c \leq c_0$
- ▶ Discretized with  $n$  points
- ▶ Follows exogenous Markov process and only improves
- ▶ Markov transition probability  $\pi(c_{t+1}|c_t)$   
 $\pi(c_{t+1}|c_t) = 0$  if  $c_{t+1} > c_t$

## State space of the problem

- ▶ State of the game: cost structure  $(c_1, c_2, c)$
- ▶ State space is  $S = (c_1, c_2, c) \subset \mathbb{R}^3$ :  $c_1 \geq c$ ,  $c_2 \geq c$
- ▶ Actions are observable
- ▶ Private information EV(1) i.i.d. shocks  $\eta\epsilon_{i,I}$  and  $\eta\epsilon_{i,N}$

## Bellman equations, firm 1, simultaneous moves

$$V_1(c_1, c_2, c, \epsilon_1) = \max [v_1(I, c_1, c_2, c) + \eta\epsilon_1(I), v_1(N, c_1, c_2, c) + \eta\epsilon_1(N)]$$

$$v_1(N, c_1, c_2, c) = r_1(c_1, c_2) + \beta EV_1(c_1, c_2, c, N)$$

$$v_1(I, c_1, c_2, c) = r_1(c_1, c_2) - K(c) + \beta EV_1(c_1, c_2, c, I)$$

With extreme value shocks, the investment probability (CCP) is

$$P_1(I|c_1, c_2, c) = \frac{\exp\{v_1(I, c_1, c_2, c)/\eta\}}{\exp\{v_1(I, c_1, c_2, c)/\eta\} + \exp\{v_1(N, c_1, c_2, c)/\eta\}}$$

- ▶ There is a separate Bellman equation for player 2, with “outputs”  $V_2$  and  $P_2$ , where  $P_2(I|c_1, c_2, c)$  is firm 2’s probability of investing in state  $(c_1, c_2, c)$ .

## Bellman equations, firm 1, simultaneous moves

The expected values are given by

$$EV_1(c_1, c_2, c, N) = \int_0^c \left[ P_2(I|c_1, c_2, c)H_1(c_1, c, c') + [1 - P_2(I|c_1, c_2, c)]H_1(c_1, c_2, c') \right] \pi(dc'|c)$$

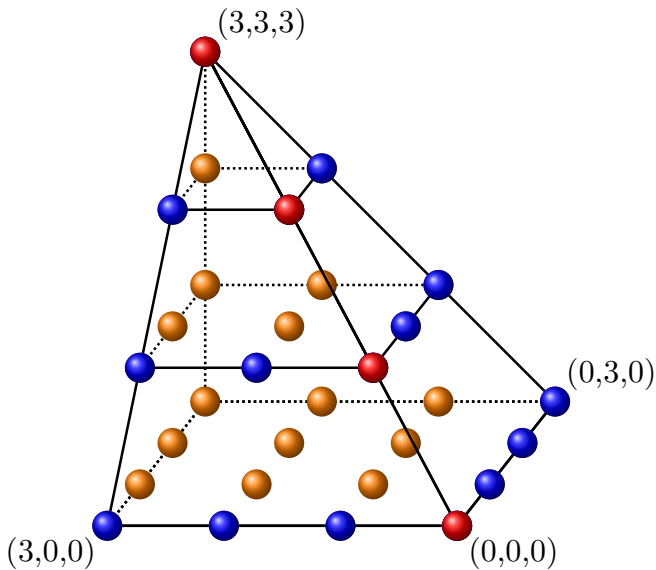
$$EV_1(c_1, c_2, c, I) = \int_0^c \left[ P_2(I|c_1, c_2, c)H_1(c, c, c') + [1 - P_2(I|c_1, c_2, c)]H_1(c, c_2, c') \right] \pi(dc'|c)$$

$$H_1(c_1, c_2, c) = \eta \log \left[ \exp(v_1^N(c_1, c_2, c)/\eta) + \exp(v_1^I(c_1, c_2, c)/\eta) \right].$$

is the “smoothed max” or logsum function

# Discretized state space = a "quarter pyramid"

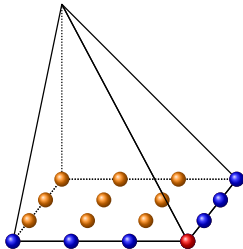
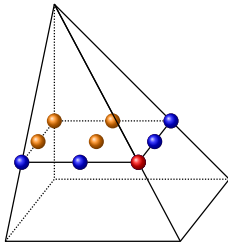
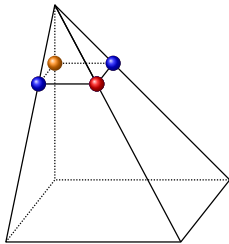
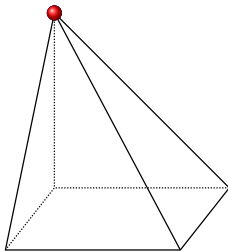
$$S = \{(c_1, c_2, c) \mid c_1 \geq c, c_2 \geq c, c \in [0, 3]\}, n = 4$$





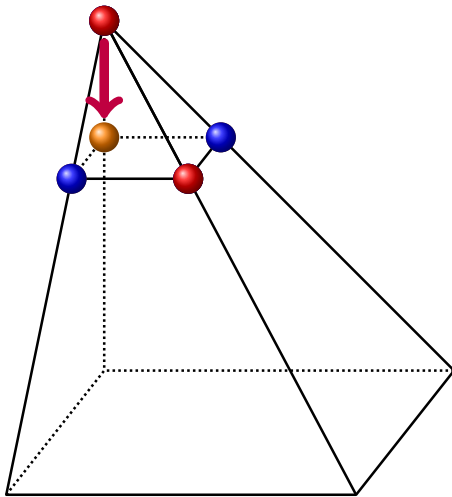
# Transitions due to technological progress

As  $c$  decreases, the game falls through the layers of the pyramid



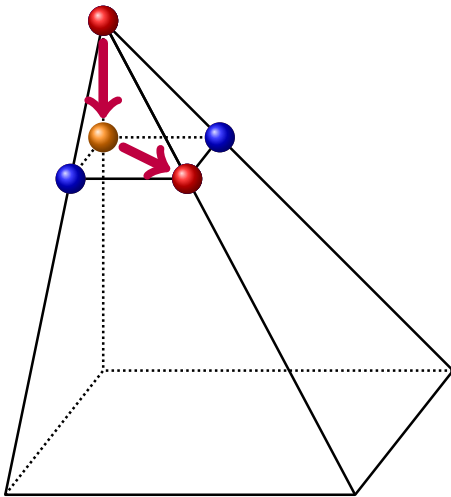
# Game dynamics: example

The game starts at the apex, as some point technology improves



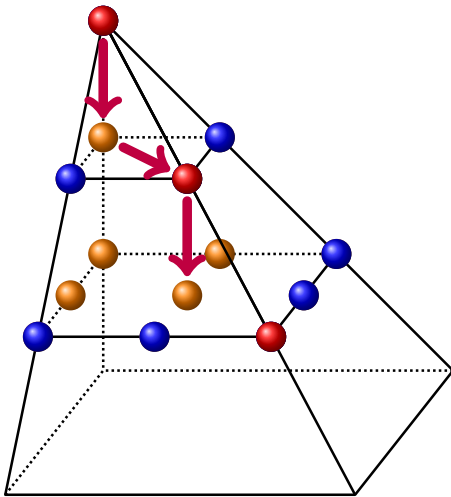
# Game dynamics: example

Both firms buy new technology  $c = 2 \rightsquigarrow (c_1, c_2, c) = (2, 2, 2)$



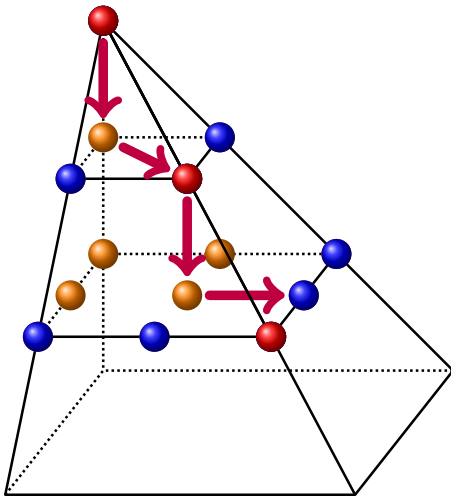
# Game dynamics: example

State-of-the-art technology becomes  $c = 1 \rightsquigarrow (c_1, c_2, c) = (2, 2, 1)$



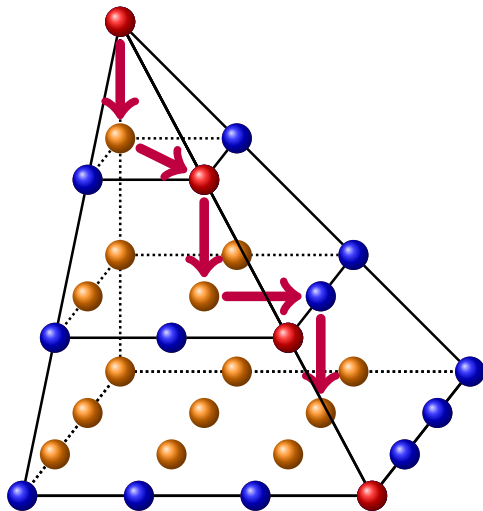
# Game dynamics: example

Firm 1 invests and becomes cost leader  $\rightsquigarrow (c_1, c_2, c) = (1, 2, 1)$



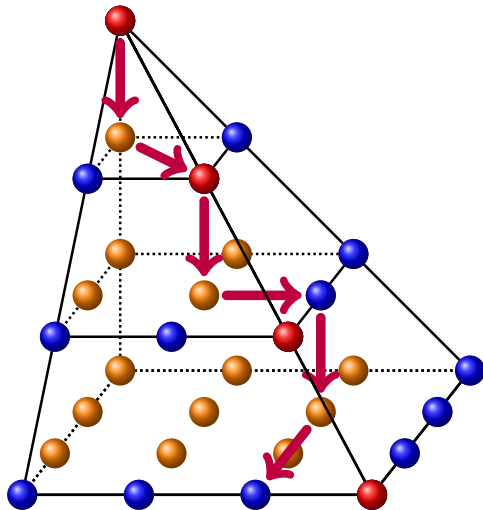
# Game dynamics: example

State-of-the-art technology becomes  $c = 0 \rightsquigarrow (c_1, c_2, c) = (1, 2, 0)$



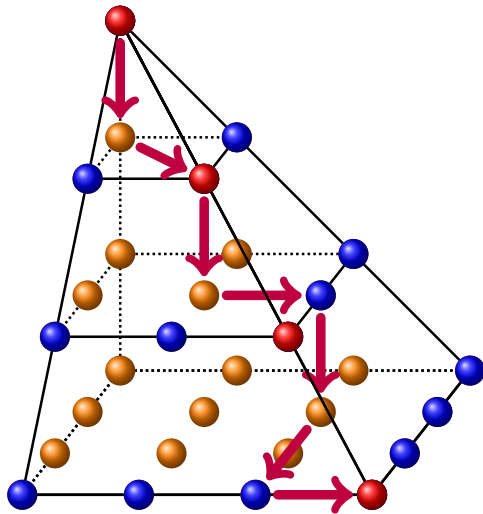
# Game dynamics: example

Firm 2 leapfrogs firm 1 to become new cost leader  $\rightsquigarrow (c_1, c_2, c) = (1, 0, 0)$



# Game dynamics: example

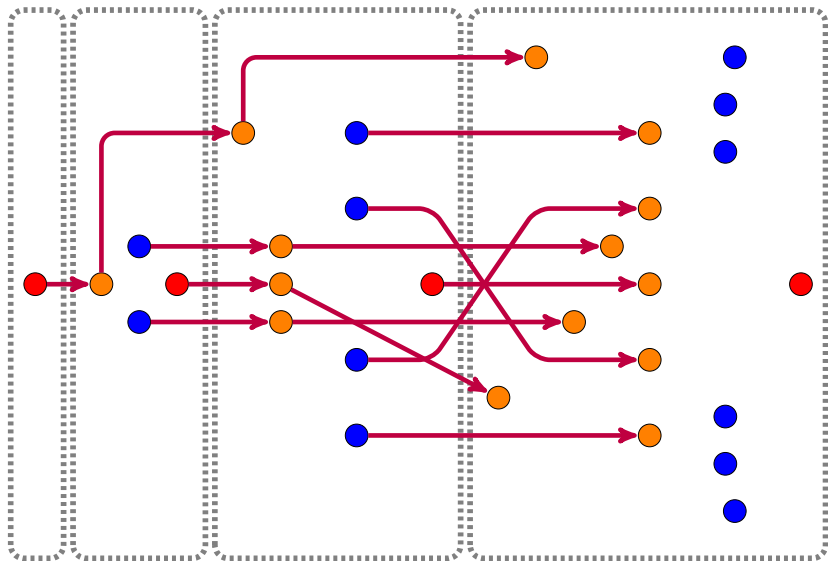
A particular sequence of investment decisions along technological progress pass





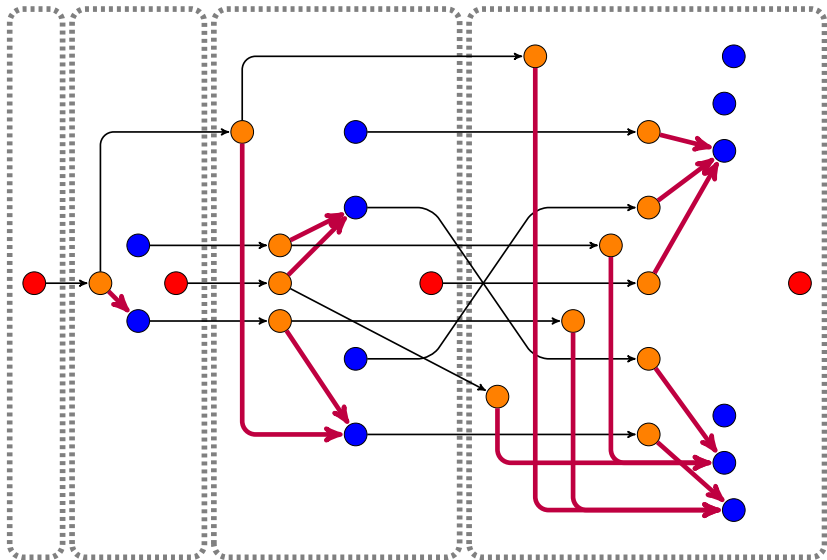
# Transitions due to technological progress

As  $c$  decreases, the game falls through the layers of the pyramid



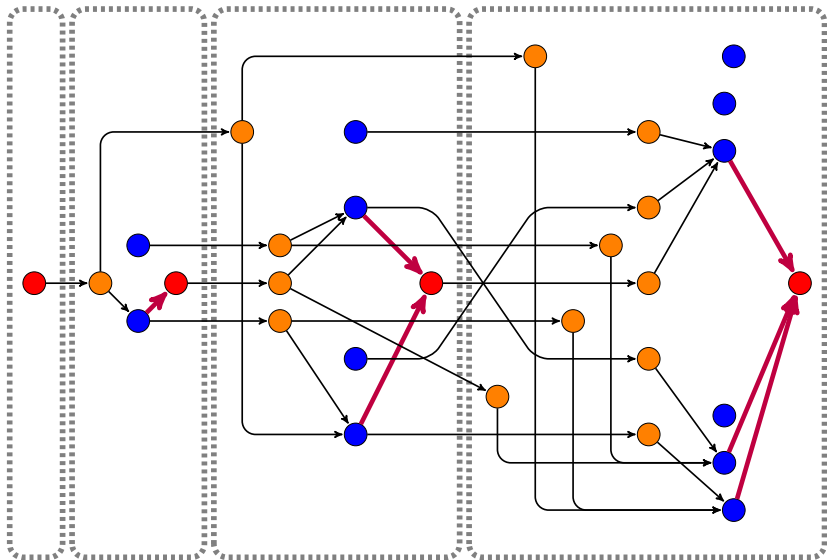
# Strategy-specific partial order on $S$

Strategy  $\sigma_1$  of firm 1: invest at all interior points



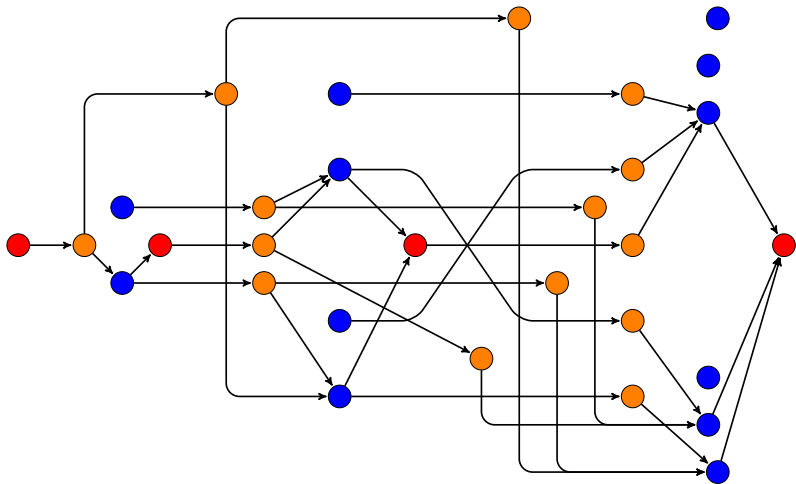
# Strategy-specific partial order on $S$

Strategy  $\sigma_2$  of firm 2: invest at all edge points



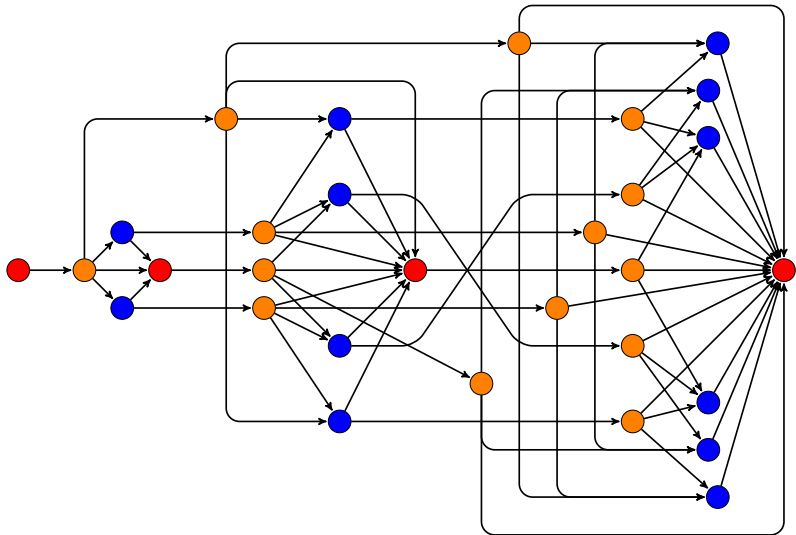
# Strategy-specific partial order on $S$

Strategy  $\sigma = (\sigma_1, \sigma_2)$  of both firms



# Strategy independent partial order on $S$

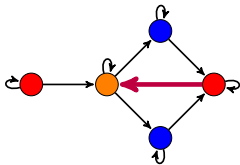
Coarsest common refinement of partial orders induced by all strategies



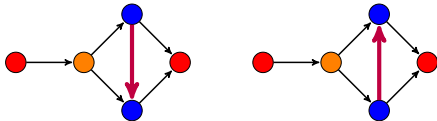
# Definition of the Dynamic Directional Games

Finite state Markovian stochastic game is a DDG if it holds:

1. Every feasible Markovian strategy  $\sigma$  satisfies the no loop condition.



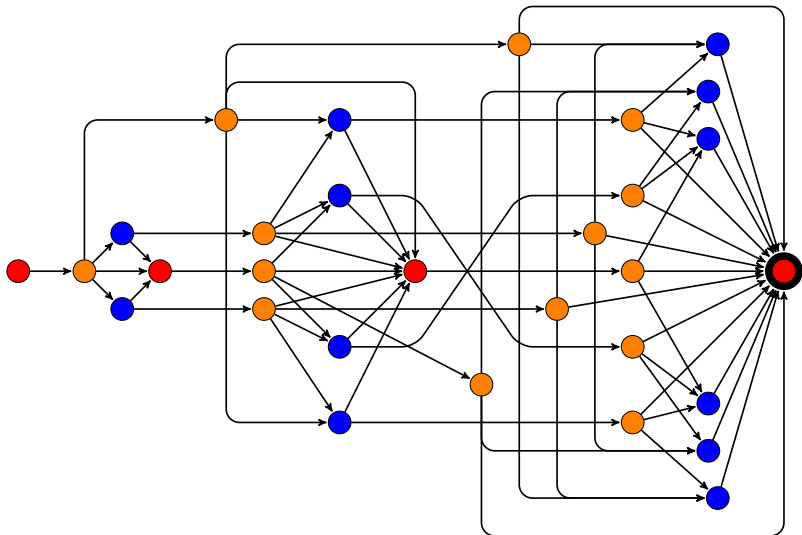
2. Every pair of feasible Markovian strategies  $\sigma$  and  $\sigma'$  induce consistent partial orders on the state space.



Iskhakov, Rust and Schjerning (2016)

# DAG recursion to partition $S$ into stages

Identify terminal states

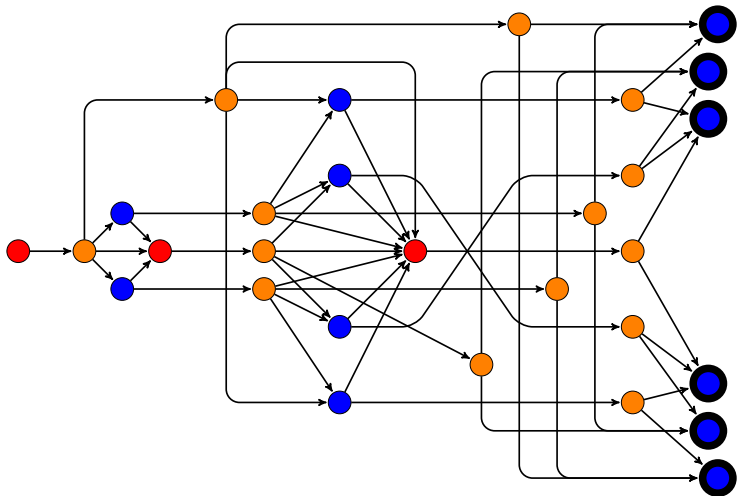






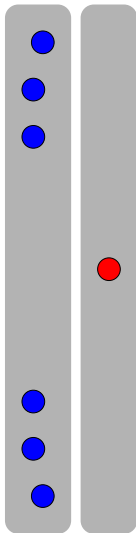
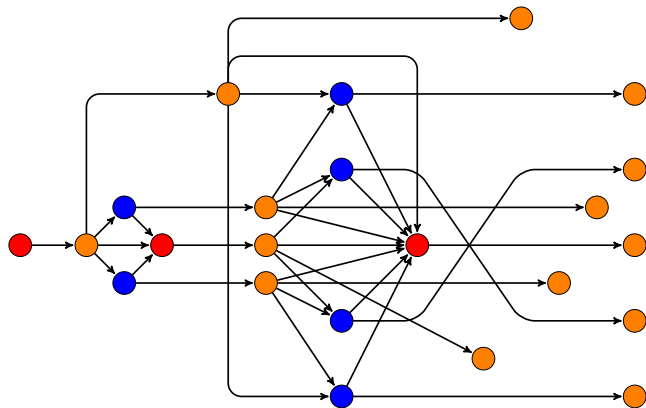
# DAG recursion to partition $S$ into stages

Identify terminal states



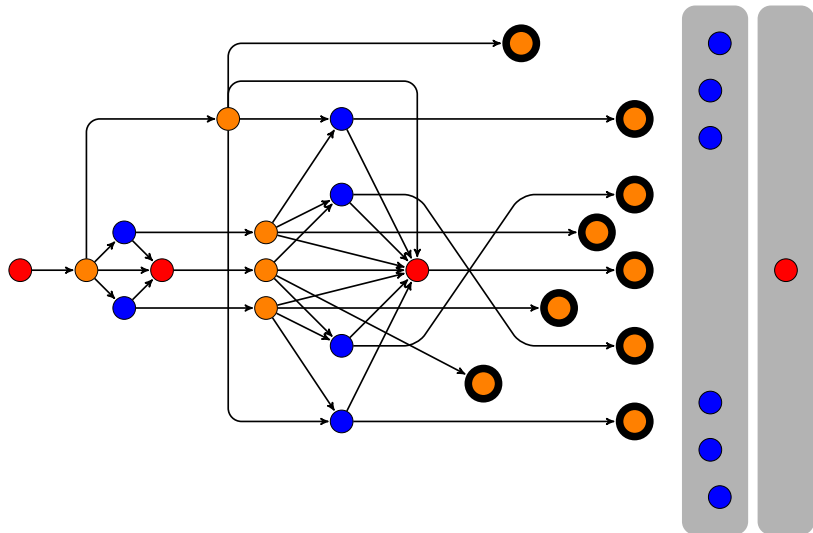
# DAG recursion to partition $S$ into stages

Remove terminal states



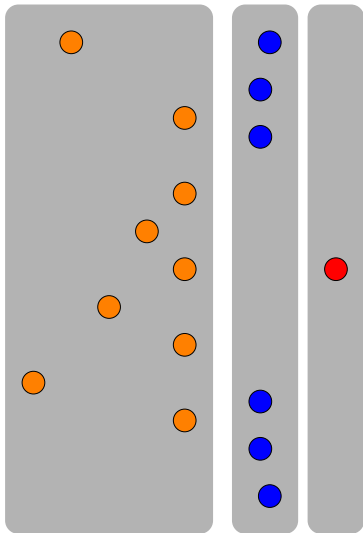
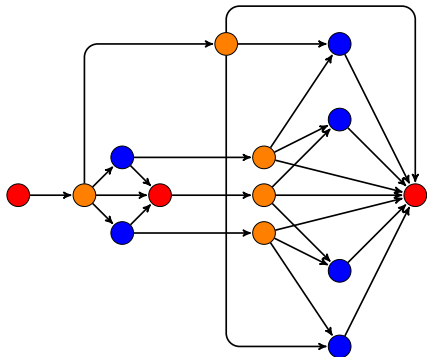
# DAG recursion to partition $S$ into stages

Identify terminal states



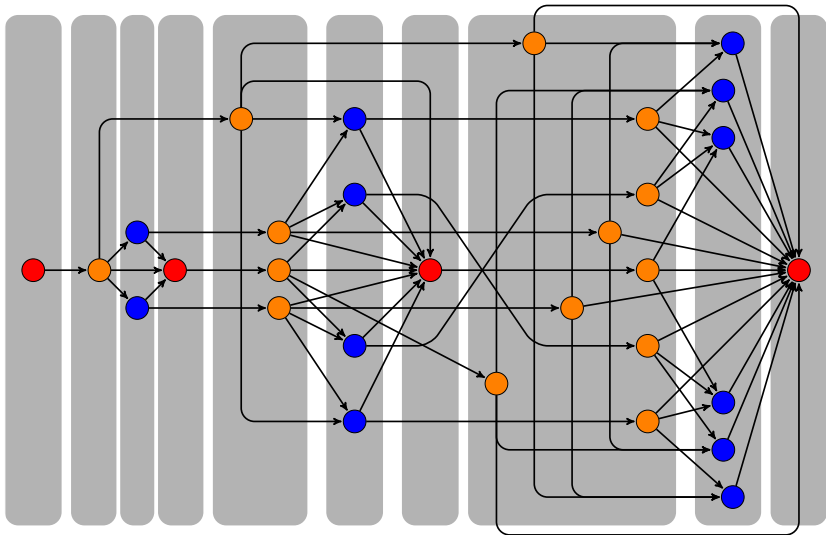
# DAG recursion to partition $S$ into stages

Remove terminal states



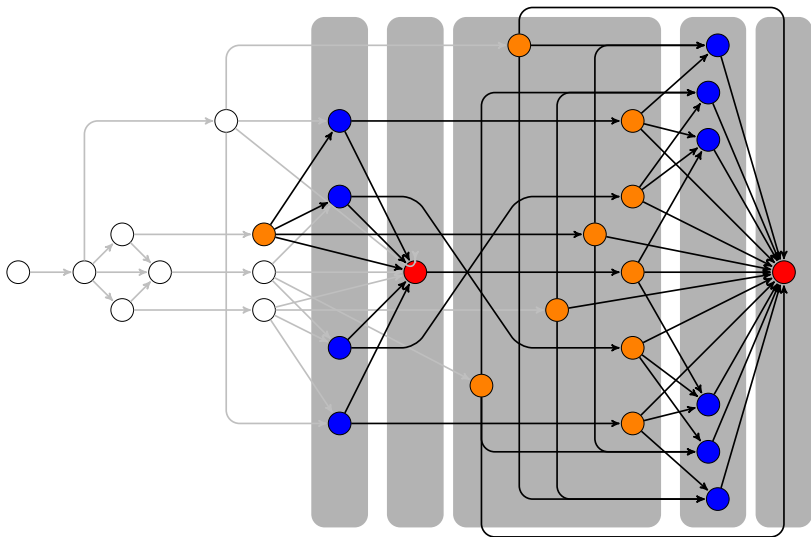
# Total order on the set of stages

After running a topological sort algorithm on the DAG



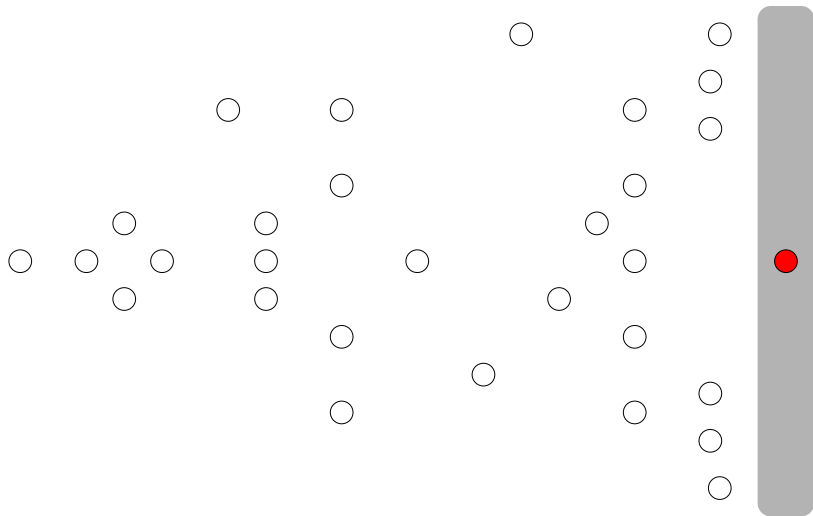
# Subgames of DDG and continuation strategies

Subgames and continuation strategies



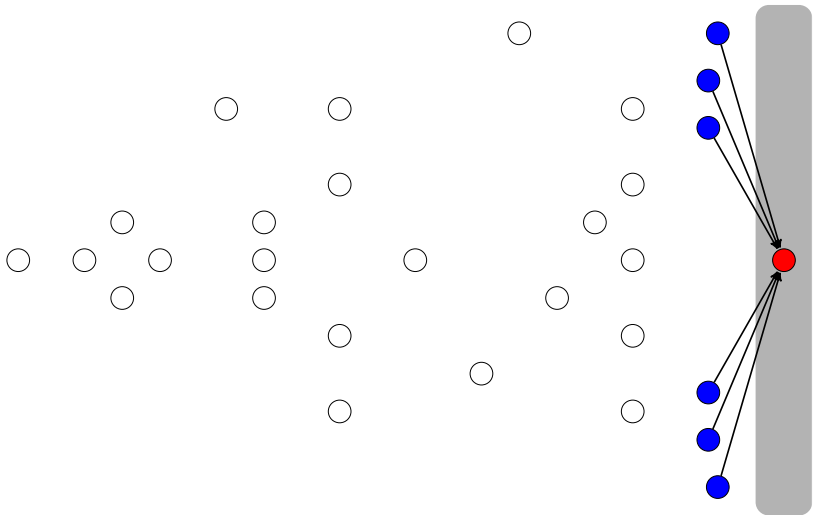
# State recursion algorithm

Backward induction on stages of DDG



# State recursion algorithm

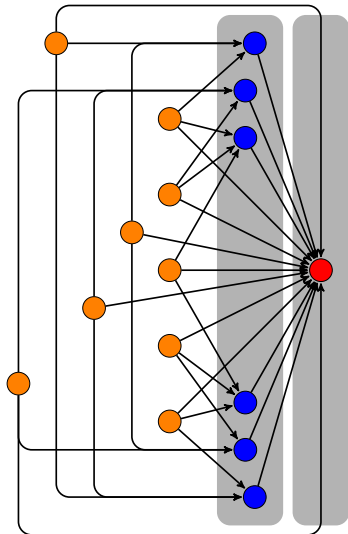
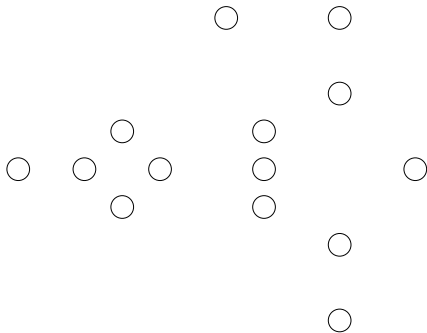
Backward induction on stages of DDG





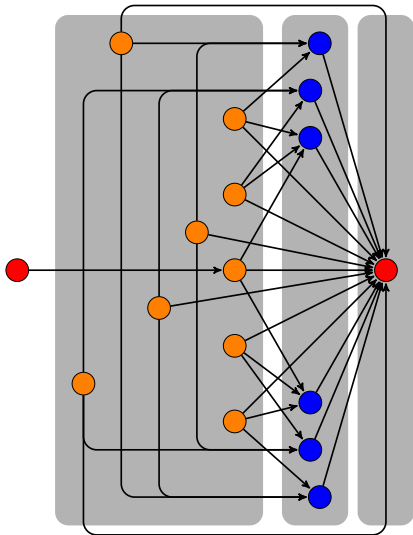
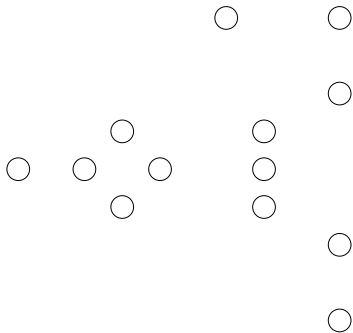
# State recursion algorithm

Backward induction on stages of DDG



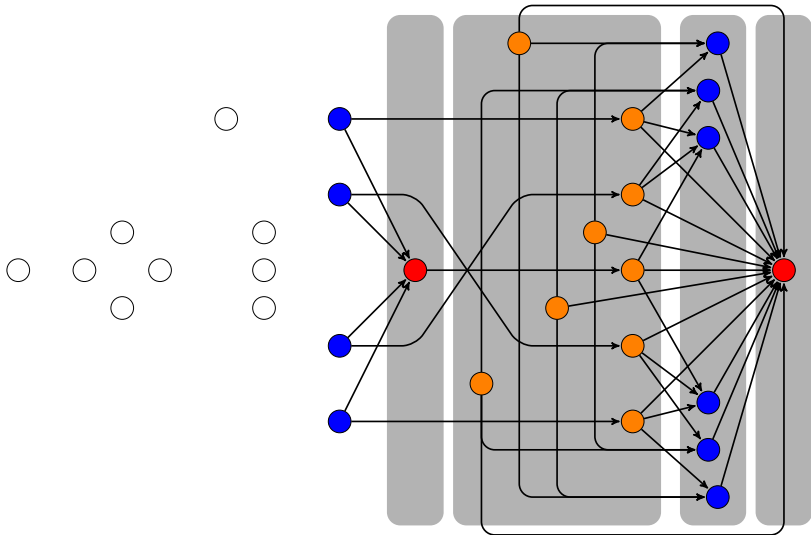
# State recursion algorithm

Backward induction on stages of DDG



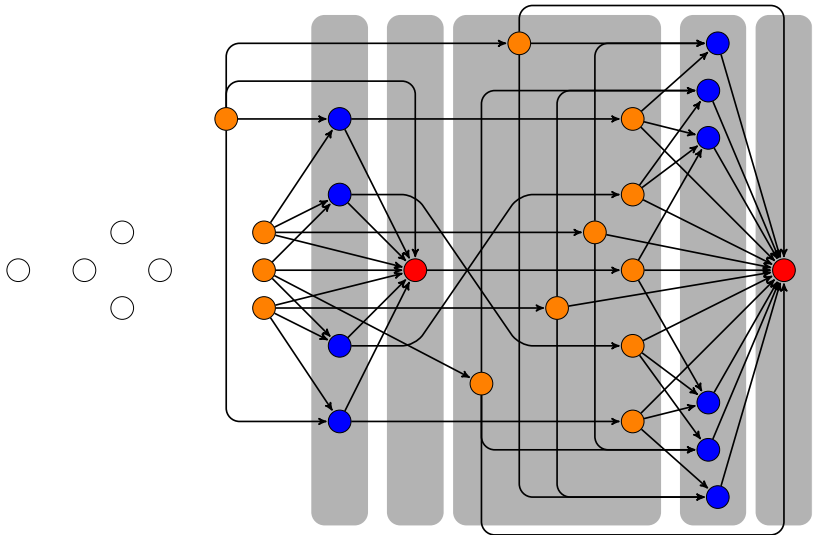
# State recursion algorithm

Backward induction on stages of DDG



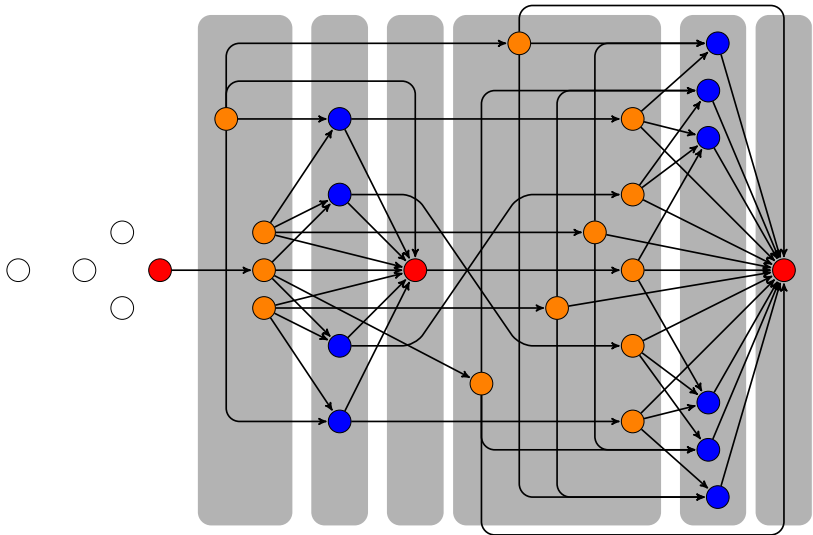
# State recursion algorithm

Backward induction on stages of DDG



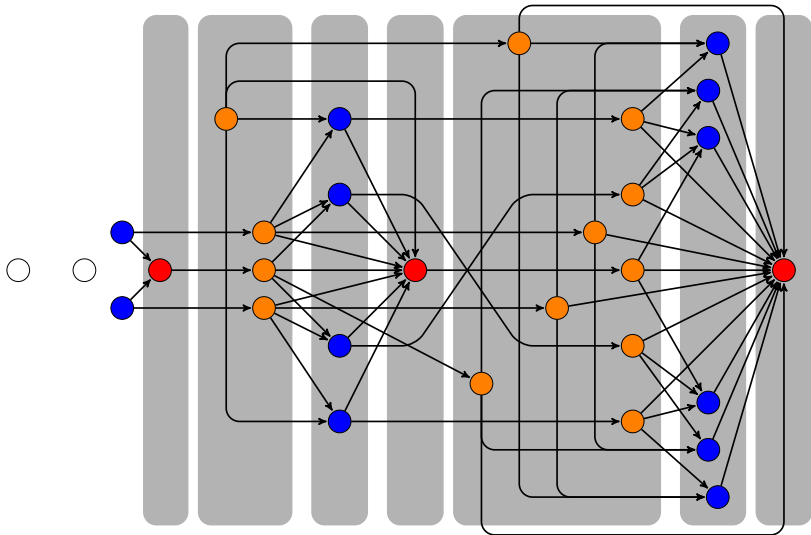
# State recursion algorithm

Backward induction on stages of DDG



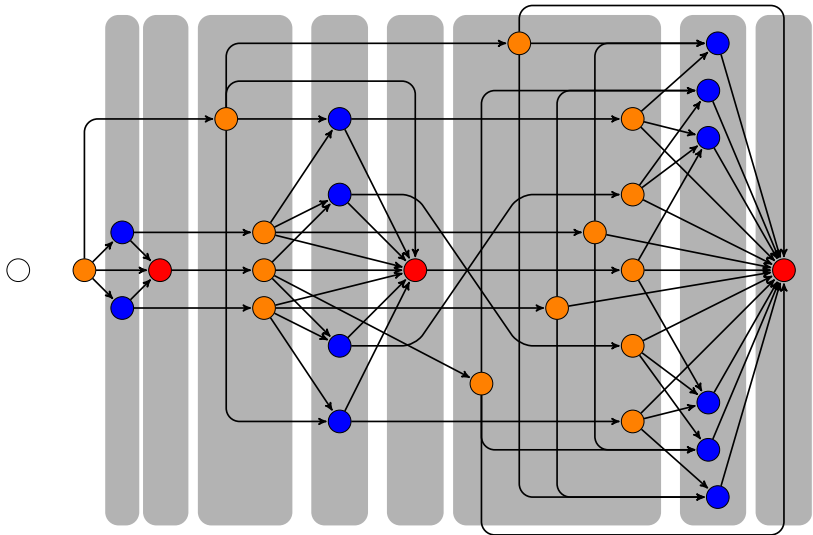
# State recursion algorithm

Backward induction on stages of DDG



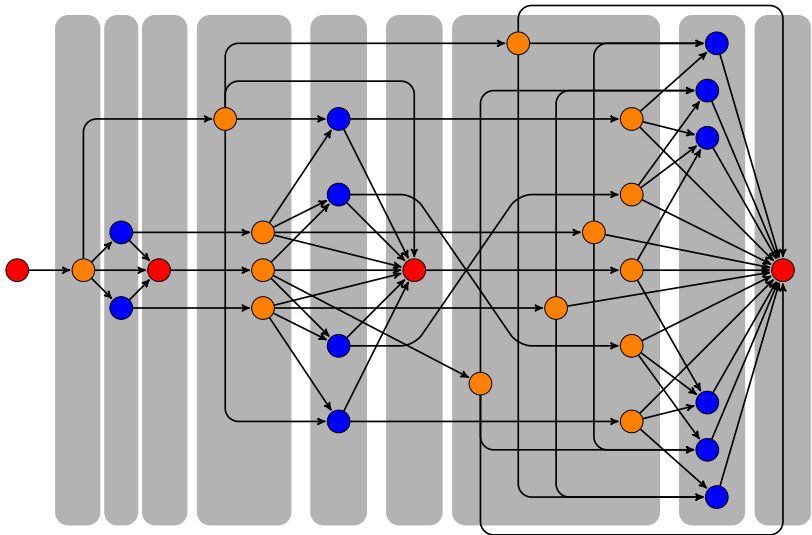
# State recursion algorithm

Backward induction on stages of DDG



# State recursion algorithm

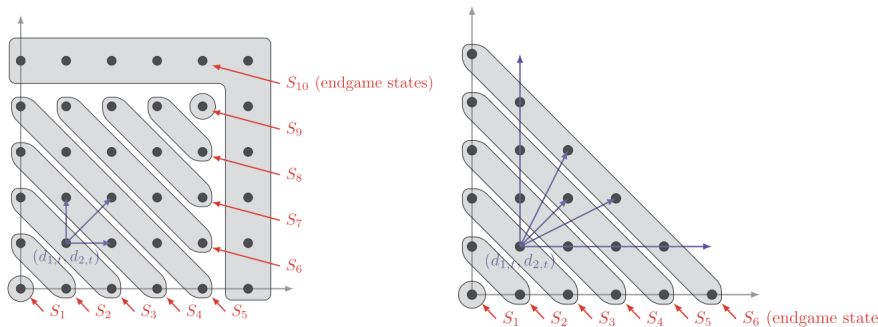
Backward induction on stages of DDG





# Examples of Directional Dynamic Games

Many games have state dynamic evolutions described by a DAGs



Judd, Schmedders, Yeltekin (2012), *IER*

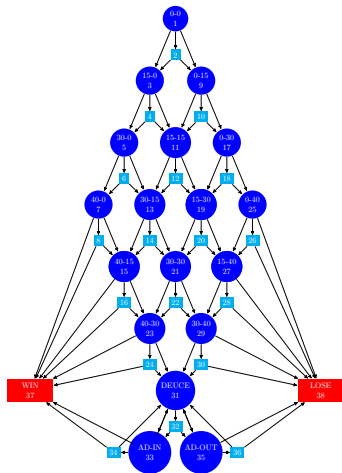
“Optimal rules for patent researchers”



Dube, Hitsch, Chintagunta (2010), *Marketing Science*

“Tipping and concentration in markets with indirect network effects”

# Tennis is a Directional Dynamic Game

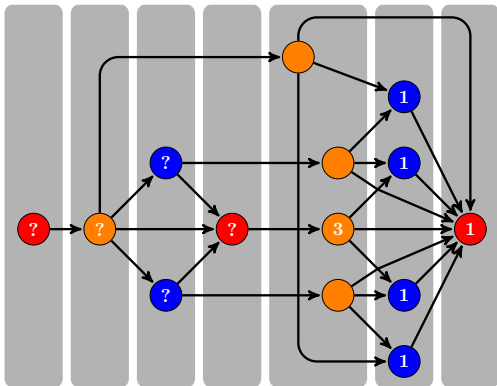


Anderson, Rosen, Rust, Wong (2024) *JPE*  
“Disequilibrium Play in Tennis”

# Multiplicity of stage equilibria

Number of equilibria in the higher stages depends on the selected equilibria

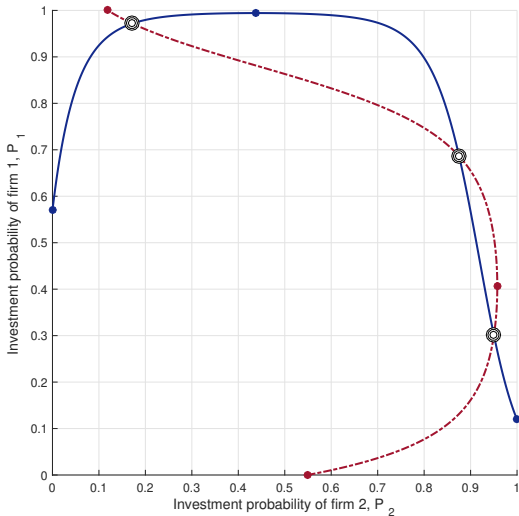
- ▶ State recursion proceeds **conditional on** equilibrium selection rule
- ▶ Multiplicity of stage equilibria  $\Leftrightarrow$  multiplicity
- ▶ Can systematically combine different stage equilibria



# Best response functions

Typically one or three stage equilibria, but may be 5

- ▶ Smooth best response function with  $\eta > 0$



# Recursive Lexicographic Search Algorithm

Building blocks of RLS algorithm:

1. State recursion algorithm solves the game **conditional on** equilibrium selection rule (ESR)
2. RLS algorithm efficiently cycles through **all feasible** ESRs

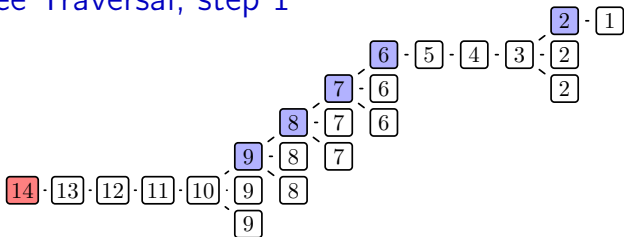
## Challenge:

- ▶ Choice of a particular MPE for any stage game at any stage
- ▶ may alter the **set** and even the **number** of stage equilibria at earlier stages

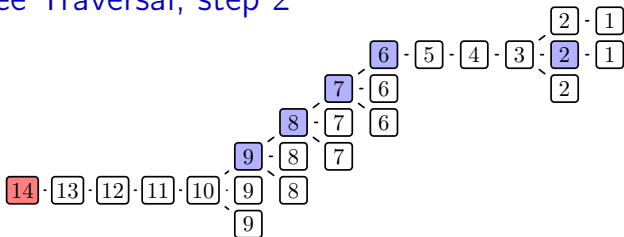
**Solution:** RLS = **depth-first tree traversal** (illustration coming)

- ▶ Root of the tree is one of the absorbing states
- ▶ Levels of the tree correspond to the state points
- ▶ Branching happens when stages have multiple equilibria
- ▶ MPE of the game is given by a path from root to a leaf

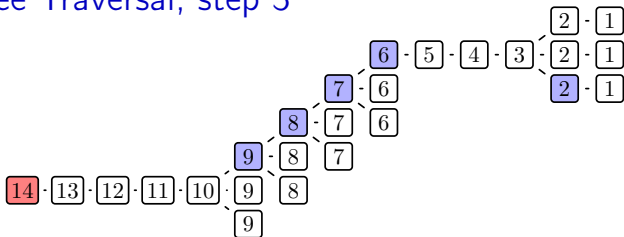
# RLS Tree Traversal, step 1



## RLS Tree Traversal, step 2

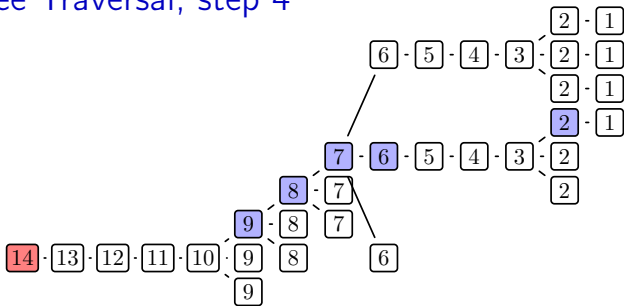


## RLS Tree Traversal, step 3

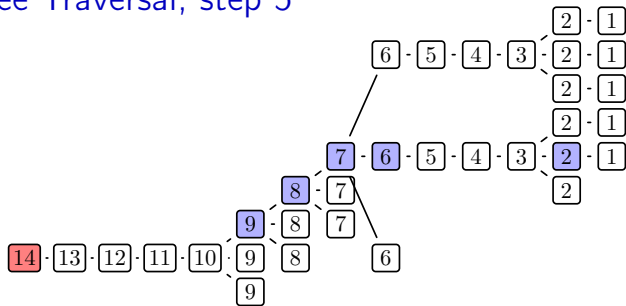




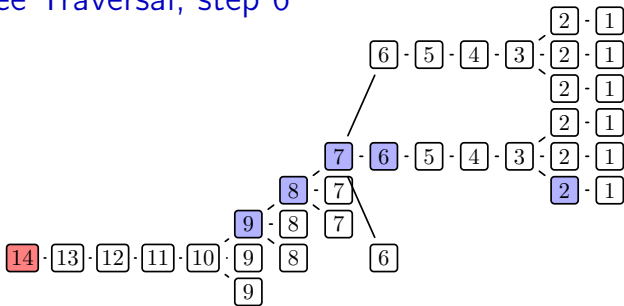
## RLS Tree Traversal, step 4



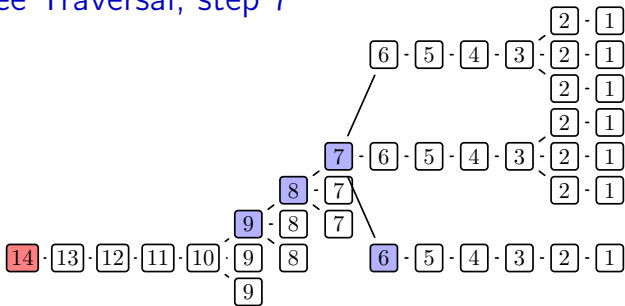
## RLS Tree Traversal, step 5



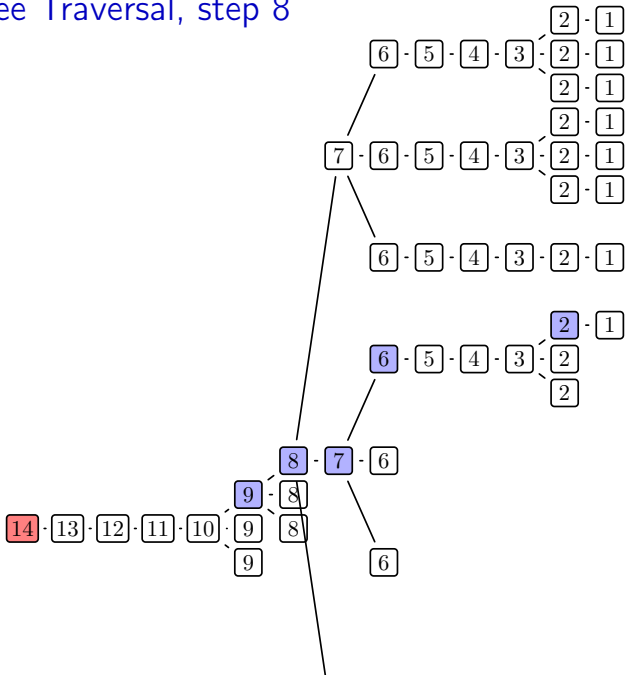
## RLS Tree Traversal, step 6



## RLS Tree Traversal, step 7



# RLS Tree Traversal, step 8



# Recursive Lexicographic Search (RLS) algorithm

## Theorem (RLS theorem)

*Assume there exists an algorithm that can find all MPE of every stage game of the DDG, and that the number of these equilibria is finite in every stage game.*

*Then the RLS algorithm finds all MPE of the DDG in a finite number of steps, which equals the total number of MPE.*



Iskhakov, Rust and Schjerning, 2016, ReStud

“Recursive lexicographical search: Finding all markov perfect equilibria of finite state directional dynamic games.”

# ROAD MAP

1. Solving directional dynamic games (DDGs):
  - ▶ Simple example: Bertrand pricing and investment game
  - ▶ State recursion algorithm
  - ▶ Recursive lexicographical search (RLS) algorithm
2. Structural estimation of DDGs using Nested RLS
  - ▶ Branch-and-bound on RLS tree
  - ▶ Non-parametric likelihood bounding
3. Monte Carlo: (Compare NRLS, two-step CCP, NPL, EPL, MPEC)
  - ▶ One equilibrium in the model and data
  - ▶ Multiplicity of equilibria at true parameter
  - ▶ (Multiple equilibria in the data)

# Nested Recursive Lexicographical Search (NRLS)

- ▶ Data from  $M$  independent markets from  $T$  periods

$$Z = \{a^{jt}, x^{jt}\}_{j \in \{1, \dots, N\}, t \in \{1, \dots, T\}}$$

- ▶ Let the set of all MPE equilibria be  $\mathcal{E} = \{1, \dots, K(\theta)\}$

## 1. Outer loop

Maximization of the likelihood function w.r.t. to structural parameters  $\theta$

$$\theta^{ML} = \arg \max_{\theta \in \Theta} \mathcal{L}(Z, \theta)$$

## 2. Inner loop

Maximization of the likelihood function w.r.t. equilibrium selection

$$\mathcal{L}(Z, \theta) = \arg \max_{k \in \{1, \dots, K(\theta)\}} \mathcal{L}(Z, \theta, V_{\theta}^k)$$

Max of a function on a discrete set organized into RLS tree



## Likelihood over the state space

- ▶ Given equilibrium  $k$  choice probabilities  $P_i^k(a|x)$ , likelihood is

$$\mathcal{L}(Z, \theta, V_\theta^k) = \sum_{j=1}^N \sum_{t=1}^T \sum_{i=1}^J \log P_i^k(a_i^{jt} | x^{jt}; \theta)$$

- ▶ Let  $\iota$  index points in the state space  
 $\iota = 1$  initial point,  $\iota = S$  the terminal state
- ▶ Denote  $n_\iota$  the number of observations in state  $x_\iota$  and  $n_\iota^{a_i}$  the number of observations of player  $i$  taking action  $a_i$  at  $x_\iota$

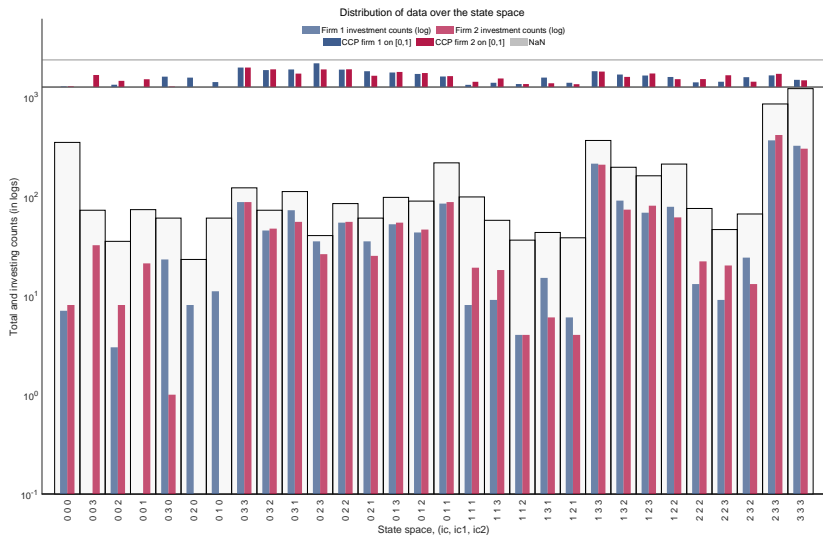
$$n_\iota = \sum_{j=1}^N \sum_{t=1}^T \mathbb{1}\{x^{jt} = x_\iota\} \quad n_\iota^{a_i} = \sum_{j=1}^N \sum_{t=1}^T \mathbb{1}\{a_i^{jt} = a_i, x^{jt} = x_\iota\}$$

- ▶ Then equilibrium-specific likelihood can be computed as

$$\mathcal{L}(Z, \theta, V_\theta^k) = \sum_{\iota=1}^S \sum_{i=1}^J \sum_a n_\iota^{a_i} \log P_i^k(a | x_\iota; \theta)$$

# Data distribution over the state space

1000 markets, 5 time periods, init at apex of the pyramid



# Branch and bound (BnB) method



Land and Doig, 1960 *Econometrica*

- ▶ Old method for solving **integer programming** problems
- ▶ **Branching**: RLS tree
- ▶ **Bounding**: The bound function is **partial likelihood** of equilibrium  $k$  calculated on the subset of states  $\iota \in \mathcal{S} \subset \{1, \dots, S\}$

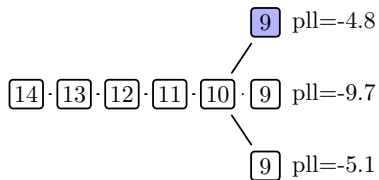
$$\mathcal{L}^{\text{part}}(Z^{\mathcal{S}}, \theta, V_{\theta}^k) = \sum_{\iota \in \mathcal{S}} \sum_{i=1}^J \sum_a n_{\iota}^{a_i} \log P_i^k(a | x_{\iota}; \theta)$$

- ▶ Where  $Z^{\mathcal{S}} = \{(a, x) : x \in \mathcal{S}\}$  denotes data observed on  $\mathcal{S}$
- ▶ Monotonic decreasing in cardinality of  $\mathcal{S}$   
(declines as more data is added)
- ▶ Equals to the full log-likelihood on the full state space when  $Z^{\mathcal{S}} = Z$   
(at the leafs of RLS tree)

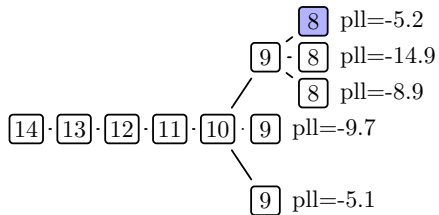
## BnB on RLS tree, step 1

14 · 13 · 12 · 11 · 10 Partial loglikelihood = -3.2

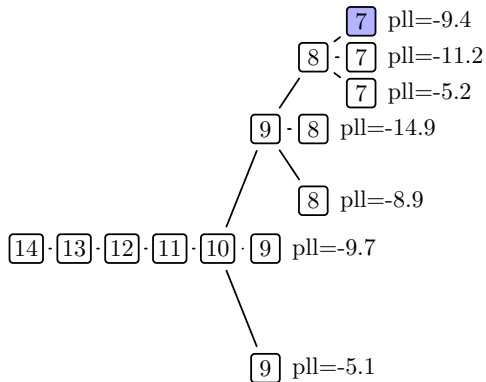
## BnB on RLS tree, step 2



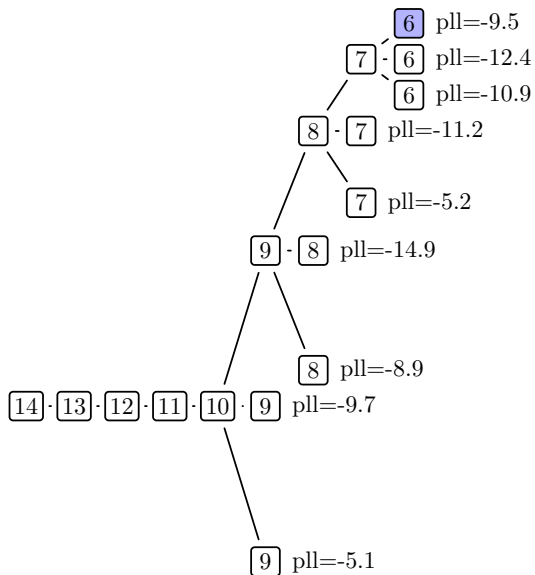
## BnB on RLS tree, step 3



## BnB on RLS tree, step 4

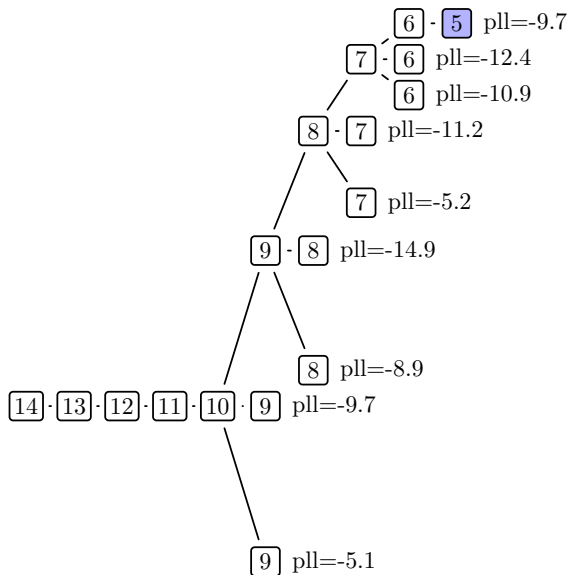


## BnB on RLS tree, step 5

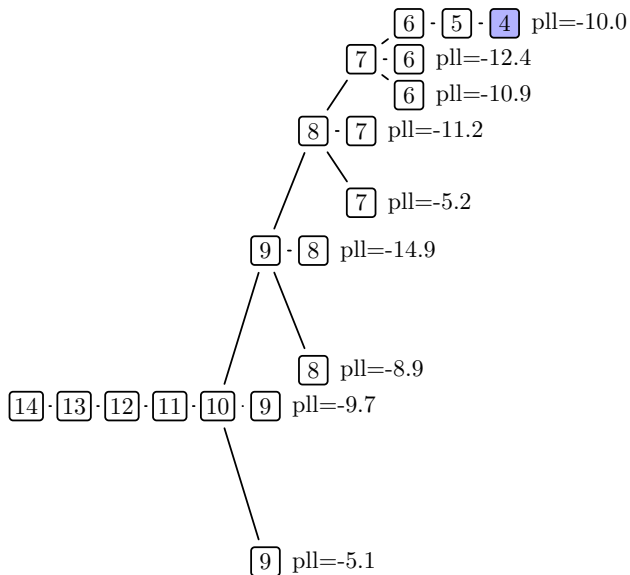




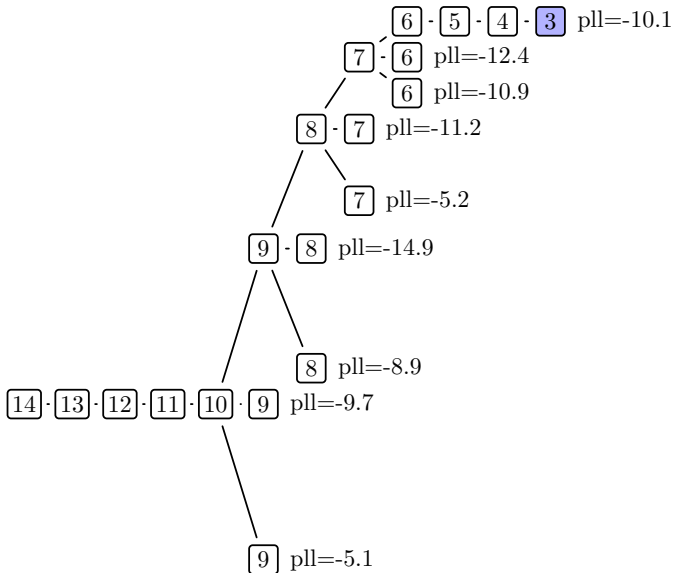
## BnB on RLS tree, step 6



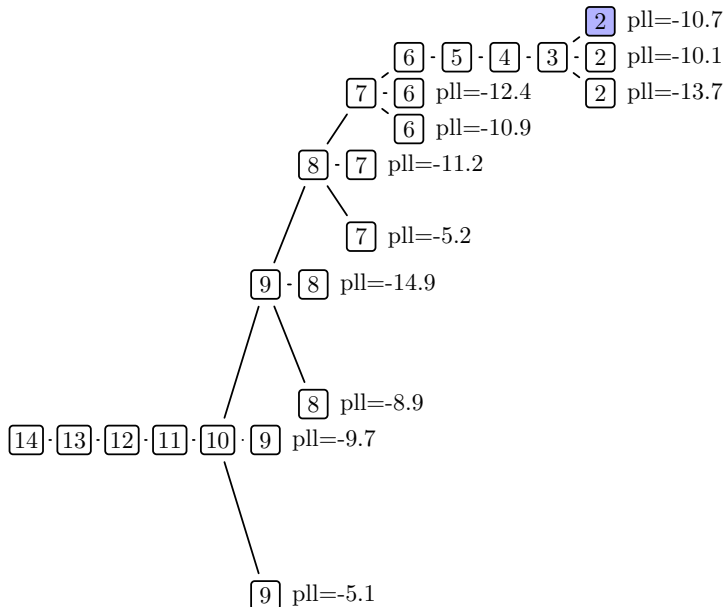
## BnB on RLS tree, step 7



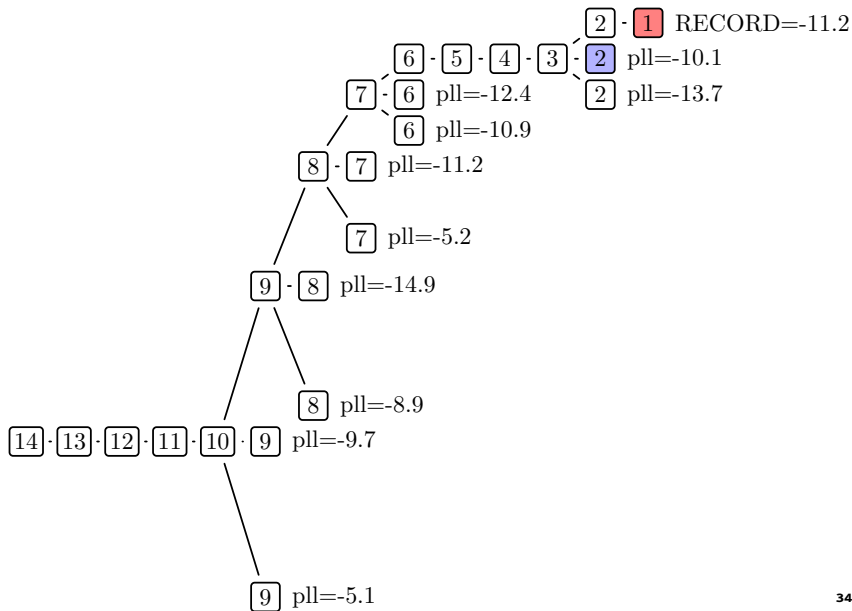
## BnB on RLS tree, step 8



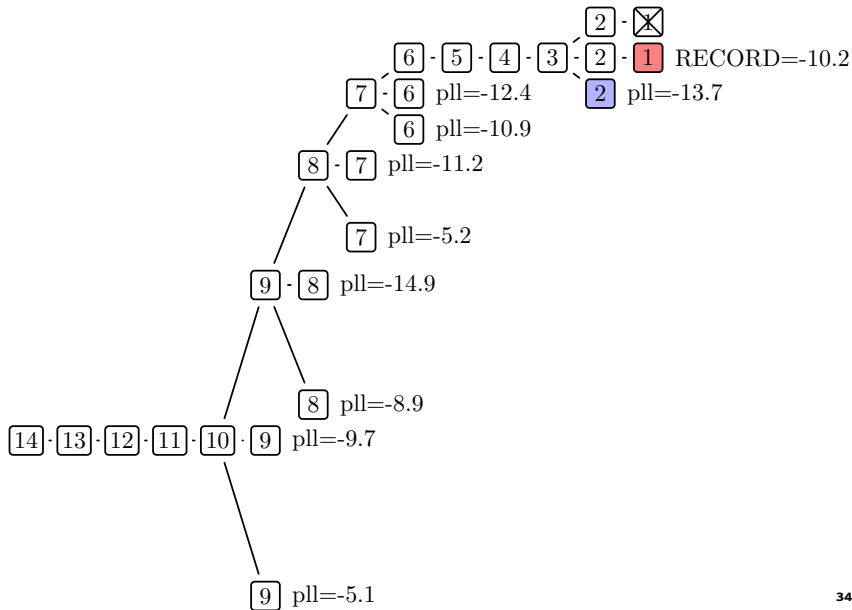
## BnB on RLS tree, step 9



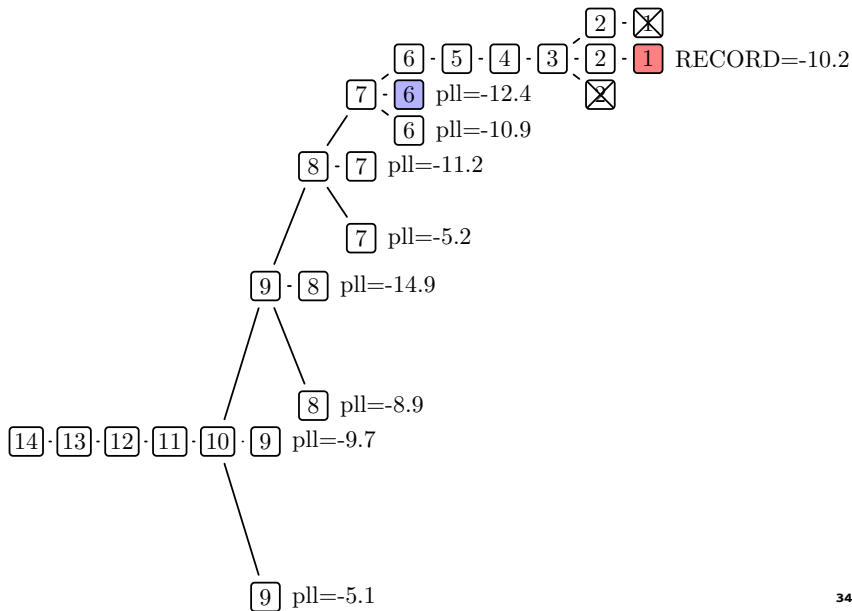
## BnB on RLS tree, step 10



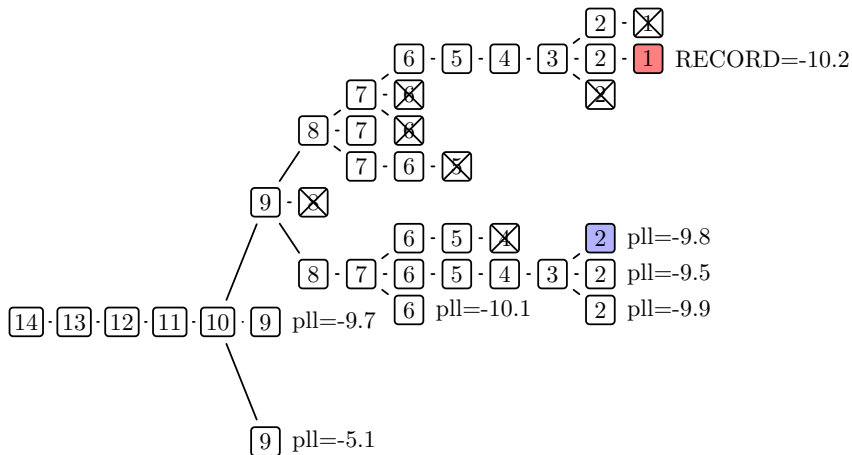
## BnB on RLS tree, step 11



## BnB on RLS tree, step 12

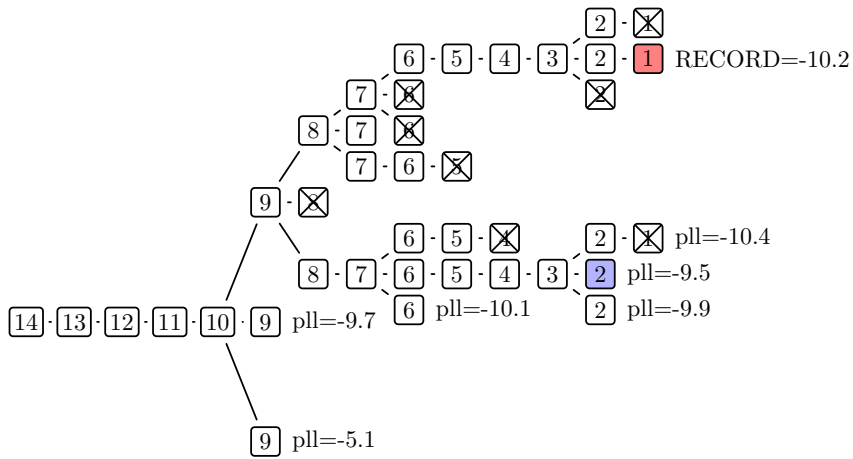


## BnB on RLS tree, step 28

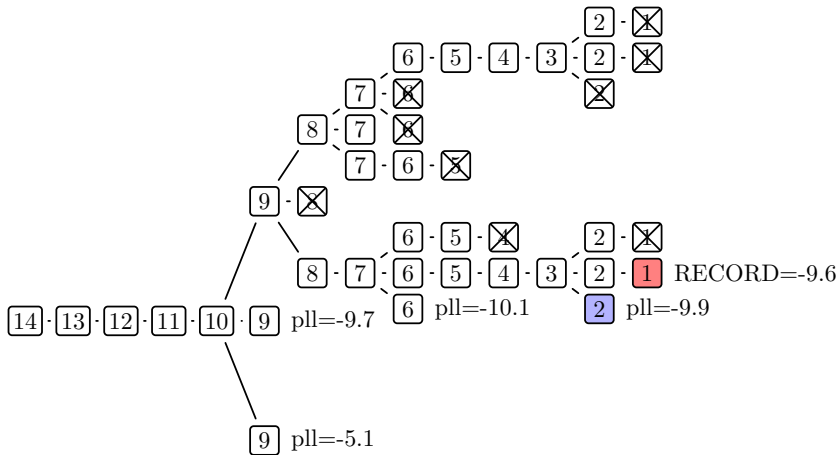




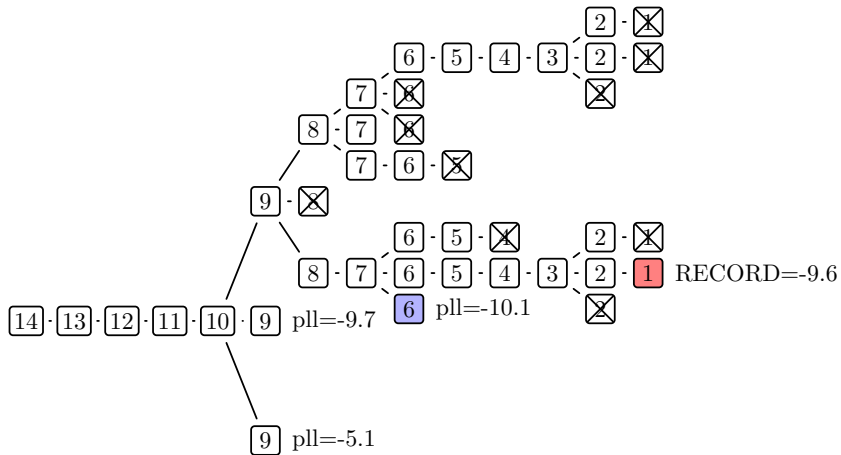
# BnB on RLS tree, step 29



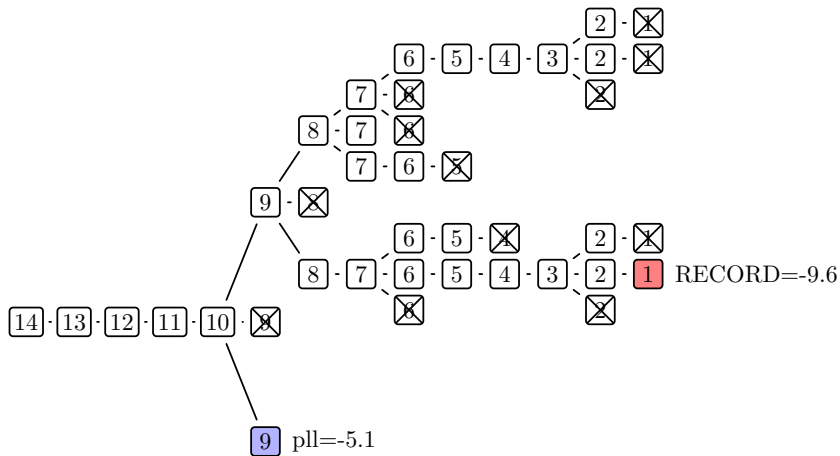
## BnB on RLS tree, step 30



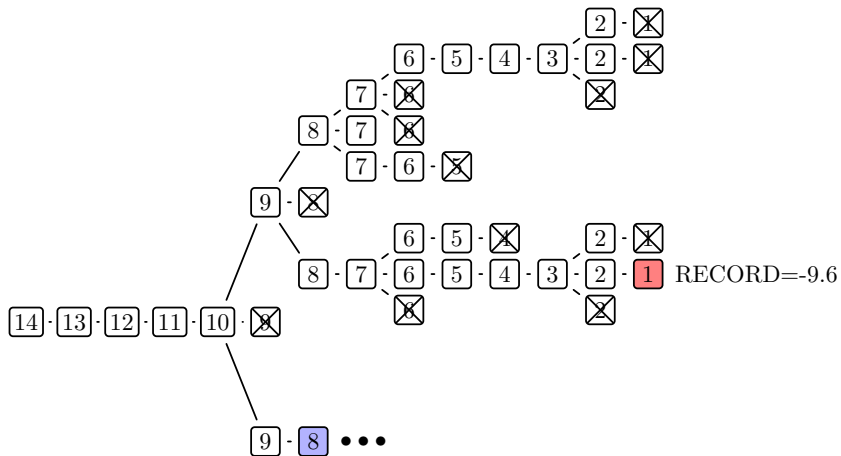
# BnB on RLS tree, step 31



## BnB on RLS tree, step 33



## BnB on RLS tree, step 34



## Non-parametric likelihood bounding

- ▶ Replace choice probabilities  $P_i^k(a|x_\iota; \theta)$  with frequencies  $n_\iota^a/n_\iota$

$$\mathcal{L}^{\text{non-par}}(Z^S) = \sum_{\iota \in S} \sum_{i=1}^J \sum_a n_\iota^{a_i} \log(n_\iota^a/n_\iota)$$

- ▶  $\mathcal{L}^{\text{non-par}}(Z^S)$  depends only on the counts from the data!
- ▶ Not hard to show algebraically that for any  $Z^S$  ( $\approx$ Gibbs inequality)

$$\mathcal{L}^{\text{non-par}}(Z^S) > L^{\text{part}}(Z^S, \theta, V_\theta^k)$$

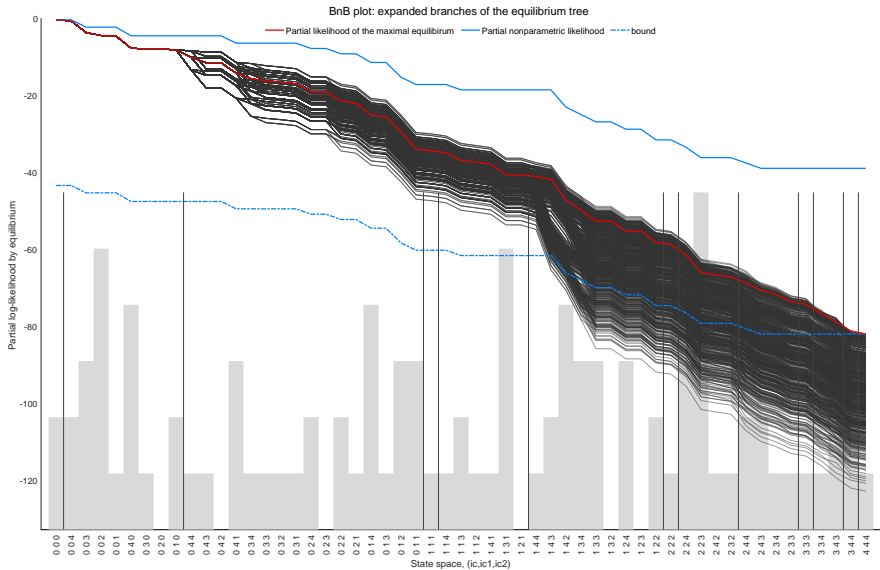
- ▶ Therefore partial likelihood can be optimistically extrapolated by empirical likelihood at any step  $\iota$  of the RLS tree traversal

$$\mathcal{L}^{\text{part}}(Z^{\{S, S-1, \dots, \iota\}}, \theta, V_\theta^k) + \mathcal{L}^{\text{non-par}}(Z^{\{\iota-1, \dots, 1\}})$$

- ▶ Augmented partial likelihood is much more powerful bound for BnB

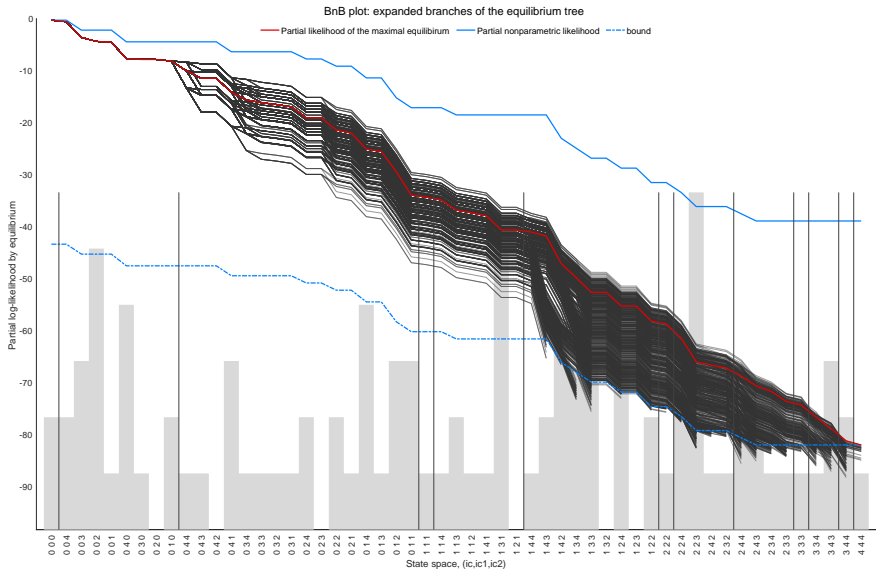
# Non-parameteric likelihood bounding

$\iota = S = 14$  (terminal state) on the left,  $\iota = 1$  (initial state) on the right



# BnB with non-parameteric likelihood bound

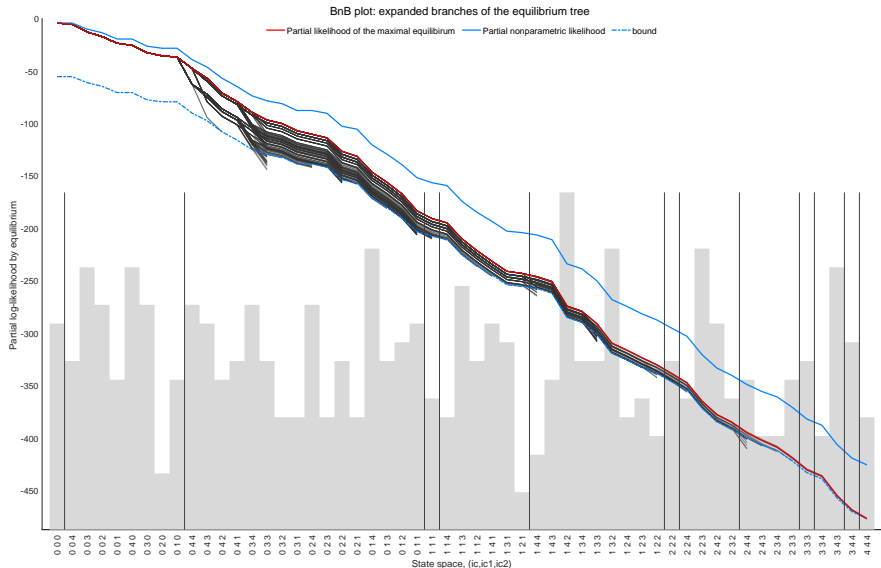
Greedy traversal + non-parameteric likelihood bound





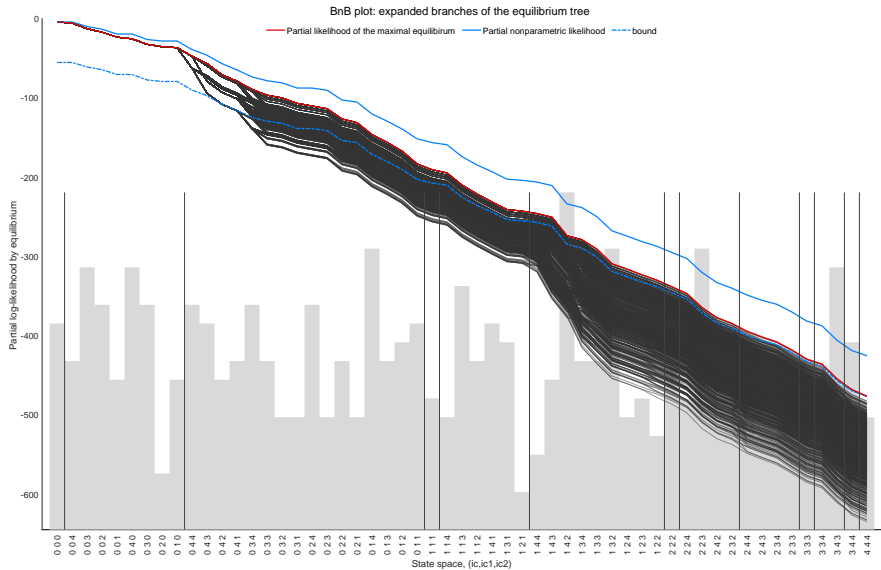
# BnB with non-parameteric likelihood bound, larger sample

Non-parametric  $\rightarrow$  parametric likelihood as  $N \rightarrow \infty$  at true  $\theta \Rightarrow$  even less computation



# Full enumeration RLS in larger sample

Comparing with the previous slide most of the computation is avoided!



## BnB refinement with non-parametric likelihood

- ▶ For any amount of data the non-parametric likelihood is greater or equal to the parametric likelihood *algebraically*
- ▶ BnB augmented with non-parametric likelihood bound gives sharper Bounding Rules → less computation
- ▶ With more data as  $M \rightarrow \infty$
- ▶ Non-parametric log-likelihood converge to the likelihood line
- ▶ The width of the band between the blue lines in the plots decreases
  - Even sharper Bounding Rules
  - Even less computation

MLE for any sample size, but easier to compute with more data!

# ROAD MAP

1. Solving directional dynamic games (DDGs):
  - ▶ Simple example: Bertrand pricing and investment game
  - ▶ State recursion algorithm
  - ▶ Recursive lexicographical search (RLS) algorithm
2. Structural estimation of DDGs using Nested RLS
  - ▶ Branch-and-bound on RLS tree
  - ▶ Non-parametric likelihood bounding
3. Monte Carlo: (Compare NRLS, two-step CCP, NPL, EPL, MPEC)
  - ▶ One equilibrium in the model and data
  - ▶ Multiplicity of equilibria at true parameter
  - ▶ (Multiple equilibria in the data)

# Monte Carlo simulations

A

---

Single equilibrium in the model  
One equilibrium in the data

B

---

Multiple equilibria in the model  
Same equilibrium played the data

C

---

Multiple equilibria in the model  
Multiple equilibria in the data:

- ▶ Long panels, each market plays their own equilibrium
- ▶ Groups of markets play the same equilibrium

(*not today*)

# Implementation details

- ▶ Two-step estimator, NPL and EPL
  - ▶ Matlab unconstrained optimizer (with numerical derivatives)
  - ▶ CCPs from frequency estimators
  - ▶ Max 120 iterations (for NPL and EPL)
- ▶ MPEC
  - ▶ Matlab constraint optimizer (interior-point) with analytic derivatives
  - ▶ MPEC-VP: Constraints on both values and choice probabilities (as in Egesdal, Lai and Su, 2015)
  - ▶ MPEC-P: Constraints in terms of choice probabilities + Hotz-Miller inversion (twice less variables)
  - ▶ Starting values from two-step estimator
- ▶ Estimated parameter  $k_1$
- ▶ Sample size: 1000 markets in 5 time periods
- ▶ Parameters are chosen to ensure good coverage of the state space and non-degenerate CCPs in all states

## Monte Carlo A, run 1: no multiplicity

Number of equilibria at true parameter: 1

Number of equilibria in the data: 1

	2step	NPL	EPL	MPEC-VP	MPEC-P	NRLS
True $k_1 = 3.5$	3.52786	3.49714	3.49488	3.49488	3.49486	3.49488
Bias	0.02786	-0.00286	-0.00512	-0.00512	-0.00514	-0.00512
MCS D	0.10037	0.06522	0.07042	0.07042	0.07078	0.07042
ave log-likelihood	-1.16661	-1.16144	-1.16143	-1.16143	-1.16139	-1.16143
log-likelihood	-5833.07	-5807.21	-5807.16	-5807.16	-5806.95	-5807.16
log-likelihood short	-	-0.050	-0.000	-0.000	-0.000	-0.000
KL divergence	0.03254	0.00021	0.00024	0.00024	0.00024	0.00024
$\ P - P_0\ $	0.11270	0.00469	0.00495	0.00495	0.00500	0.00495
$\ \Psi(P) - P\ $	0.16185	0.0000	0.0000	0.0000	0.0000	0.0000
$\ \Gamma(v) - v\ $	0.87095	0.00000	0.00000	0.00000	0.00000	0.00000
Converged of 100	-	100	100	100	99	100

- ▶ Equilibrium conditions satisfied (except 2step)
- ▶ Nearly all MLE estimators identical to the last digit
- ▶ NPL and EPL estimators approach MLE

## Monte Carlo B, run 1: little multiplicity

Number of equilibria at true parameter: 3

Number of equilibria in the data: 1

Data generating equilibrium: [stable](#)

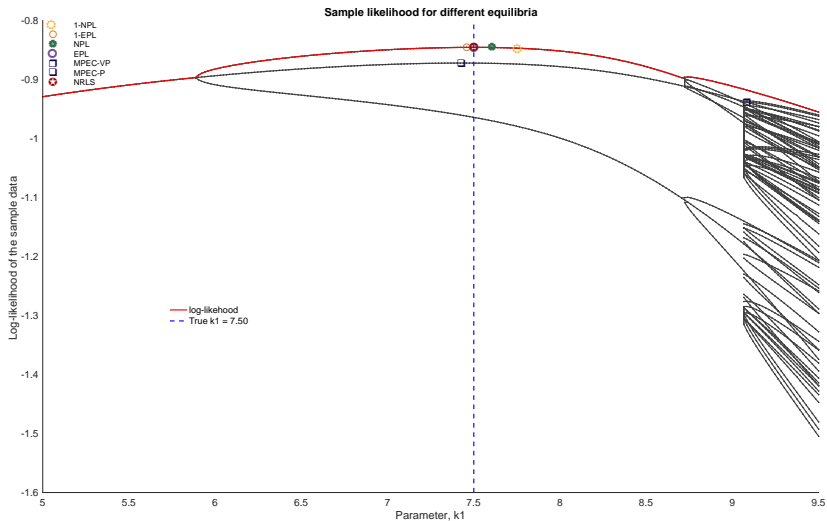
	2step	NPL	EPL	MPEC-VP	MPEC-P	NRLS
True k1=7.5	7.55163	7.49844	7.49918	7.65318	7.35124	7.49919
Bias	0.05163	-0.00156	-0.00082	0.15318	-0.14876	-0.00081
MCS D	0.17875	0.06062	0.03413	0.99742	0.47136	0.03413
ave log-likelihood	-0.84779	-0.84425	-0.84421	-0.88682	-0.87541	-0.84421
log-likelihood	-21194.86	-21106.33	-21105.13	-22170.40	-21885.37	-21105.13
log-likelihood short	-	-1.206	-0.000	-1062.740	-776.809	-0.000
KL divergence	0.02557	0.00040	0.00013	0.23536	0.16051	0.00013
$\ P - P_0\ $	0.11085	0.00490	0.00280	0.17466	0.20957	0.00280
$\ \Psi(P) - P\ $	0.170940	0.000000	0.000000	0.000000	0.000000	0.000000
$\ \Gamma(v) - v\ $	1.189853	0.000000	0.000000	0.000000	0.000000	0.000001
N runs of 100	100	100	100	98	97	100

- ▶ MPEC convergence deteriorates
- ▶ Equilibrium conditions are satisfied, but estimators start to converge to *wrong* equilibria (as seen from KL divergence from the data generating equilibrium)



# Likelihood correspondence

Lines are constructed using symmetric KL-divergence



## Monte Carlo B, run 2: little multiplicity, unstable

Number of equilibria at true parameter: 3

Number of equilibria in the data: 1

Data generating equilibrium: **unstable**

	2step	NPL	EPL	MPEC-VP	MPEC-P	NRLS
True $k_1=7.5$	7.54238	7.39276	7.48044	7.73133	7.63100	7.50176
Bias	0.04238	-0.10724	-0.01956	0.23133	0.13100	0.00176
MCSD	0.17145	0.05608	0.15801	0.72988	0.89874	0.03820
ave log-lik	-0.86834	-0.89374	-0.86550	-0.88512	-0.90196	-0.86504
log-likelihood	-21708.60	-22343.58	-21637.54	-22127.91	-22549.06	-21626.12
log-lik short	-	-765.242	-11.413	-502.121	-920.643	-0.000
KL divergence	0.02271	0.15996	0.00257	0.11452	0.20182	0.00012
$\ P - P_0\ $	0.09757	0.20709	0.00619	0.03860	0.02504	0.00307
$\ \Psi(P) - P\ $	0.160102	0.000000	0.000000	0.000000	0.000000	0.000000
$\ \Gamma(v) - v\ $	1.126738	0.000000	0.000000	0.000000	0.000000	0.000001
N runs of 100	100	18	100	99	98	100

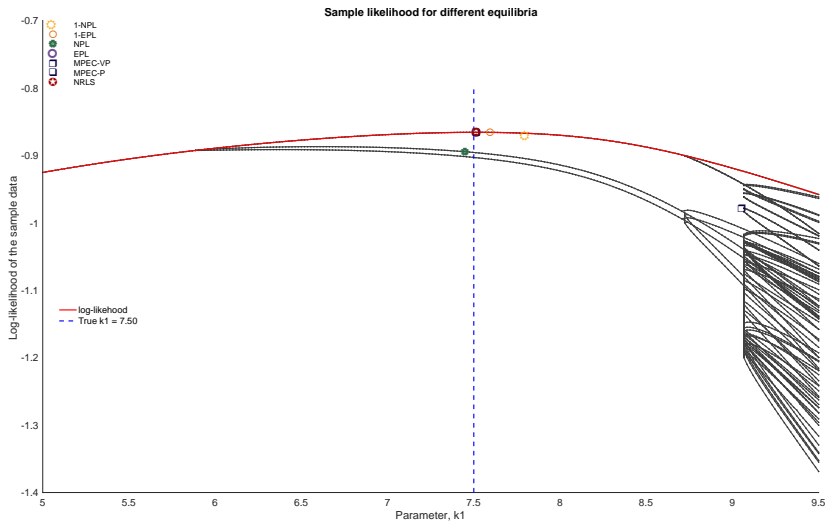
- ▶ NPL estimator fails to converge
- ▶ Similar convergence issues for MPEC
- ▶ EPL estimator performs well



Aguirregabiria, Marcoux (2021)

# Likelihood correspondence

Lines are constructed using symmetric KL-divergence



## Monte Carlo B, run 3: discontinuous likelihood

Number of equilibria at true parameter: 9

Number of equilibria in the data: 1

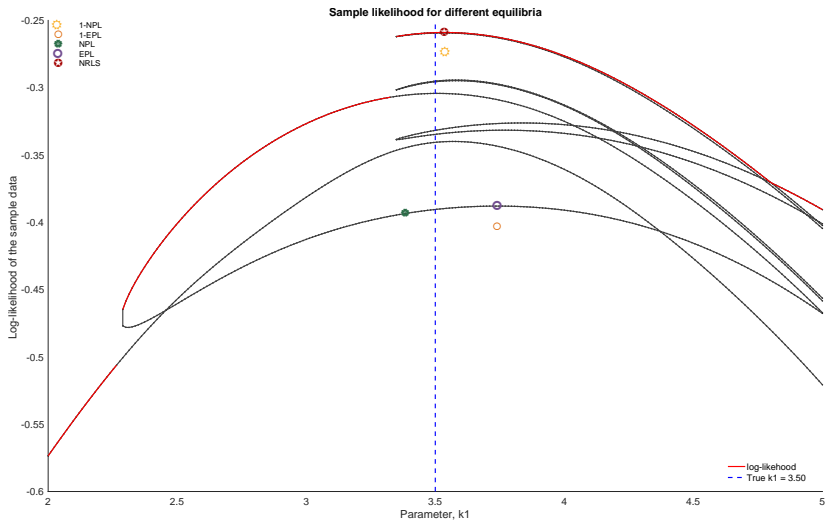
Data generating equilibrium: unstable, near “cliffs”

	2step	NPL	EPL	MPEC-VP	MPEC-P	NRLS
True k1=3.5	3.49739	3.55144	3.64772	3.65943	3.67027	3.50212
Bias	-0.00261	0.05144	0.14772	0.15943	0.17027	0.00212
MCSD	0.13999	0.07133	0.12900	0.12693	0.11583	0.03255
ave log-like	-0.27494	-0.29474	-0.29528	-0.30330	-0.30257	-0.25086
log-likelihood	-1374.721	-1473.695	-1476.425	-1516.503	-1512.847	-1254.320
log-like short	-	-219.375	-222.104	-270.999	-267.523	-0.000
KL divergence	0.01512	0.04889	0.04495	0.04102	0.04078	0.00016
$\ P - P_0\ $	0.62850	0.86124	0.83062	0.66562	0.65879	0.01610
$\ \Psi(P) - P\ $	0.763764	0.000000	0.000000	0.000000	0.000000	0.000002
$\ \Gamma(v) - v\ $	0.852850	0.000000	0.000000	0.000000	0.000000	0.000005
N runs of 100	100	100	100	28	27	100

- ▶ Similar convergence issues
- ▶ Poor estimates by EPL, NPL and MPEC  
(constraints are satisfied, yet low likelihood and high KL divergence)

# Likelihood correspondence

Lines are constructed using symmetric KL-divergence



## Monte Carlo B, run 4: massive multiplicity

Number of equilibria at true parameter: 2455

Number of equilibria in the data: 1

Time to enumerate all equilibria (RLS): 10m 39s

	1-NPL	NPL	EPL	NRLS
True $k_1=3.75$	3.70959	3.71272	3.78905	3.74241
Bias	-0.04041	-0.03728	0.03905	-0.00759
MCS D	0.11089	0.06814	0.40716	0.03032
ave log-likelihood	-0.38681557	-0.37348793	-0.45256293	-0.35998461
log-likelihood	-1934.078	-1867.440	-2262.815	-1799.923
log-like shortfall	-	-66.529	-467.607	-0.000
KL divergence	Inf	14.07523	12231.59186	0.32429
$\ P - P_0\ $	0.82204	0.65580	0.79241	0.07454
$\ \Psi(P) - P\ $	0.963574	0.000000	0.000000	0.000006
$\ \Gamma(v) - v\ $	7.020899	0.000000	0.000000	0.000008
N runs of 100	100	18	68	100
CPU time	0.159s	11.262s	4.013s	4.731s

- ▶ Severe convergence problems for NPL and EPL
- ▶ Poor eqb identification (low likelihood and high KL divergence)
- ▶ NRLS has comparable CPU time (much faster than full enumeration)

# Monte Carlo C, multiple equilibria in the data

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The path forward:

- ▶ Assume that **the same** equilibrium is played in each market **over time**
- ▶ Grouped fixed-effects, groups defined by the equilibria played

## 1. Joint grouped fixed-effects estimation

- ▶ Estimate the partition of the markets into groups playing different equilibria together with  $\theta$
- ▶ For each market compute maximum likelihood over all equilibria and “assign” it to the relevant group (estimation+classification)
- ▶ Computationally very demanding: BnB market-by-market, non-parametric refinement has no bite

## 2. Two-step grouped fixed-effects estimation

- ▶ Step 1: partition the markets based on some observable characteristics (K-means clustering)
- ▶ Step 2: estimate  $\theta$  allowing different equilibria in different groups
- ▶ **Small additional computational cost!**



Bonhomme, Manresa (2015); Bonhomme, Lamadon, Manresa (2022)

# NRLS estimator for directional dynamic games

Complicated computational task involving maximization over the large finite set of all MPE equilibria → branch-and-bound algorithm with refined bounding rule

NRLS nested structure:

1. Each stage game → non-linear solver, **specific to the model**
2. Combining stage game solutions to full game MPEs → **State Recursion algorithm**
3. Solving for all MPE equilibria → **Recursive Lexicographic Search**
4. Structural estimation → **high-dimensional optimization algorithm**

**Performance** of NRLS

- ▶ Implementation of statistically efficient estimator (MLE)
- ▶ Using BnB NRLS avoids full enumeration at no cost.
- ▶ BnB augmented with non-parameteric likelihood bound gives sharper Bounding Rules → less computation
- ▶ Computationally trackable, better performance with more data
- ▶ Fully robust to multiplicity of equilibria